Revolutionizing the way you engage with your customers

World's first network embedded CPaaS



## Enabling enterprises to deliver an unparalleled omnichannel customer engagement

Airtel IQ is the world's first network-integrated CPaaS ecosystem. It unifies cloud communications and customer experience management to drive customer engagement to the maximum level and help businesses become more profitable.

> Make Business Operations Efficient

Personalised Customer Experience

**Market Smarter** 

Increase ROI and CSAT





## Companies that customers love, love Airtel IQ.



Airtel is powered by Airtel IQ



## Why Airtel IQ? Why Now?

For enterprises looking to take customer engagement to the next level by unifying communication across business practices - marketing, sales, customer service, and operations.

### Impact



50% Decrease in marketing expenditure



99% Uptime for contact centres



10% Increase in customer call answer rates







10% Decrease in complaints

### **Enabled** with



Pan-India presence with seamless integration across channels



Multiple use case-specific APIs to turn your ideas into reality

Low-code development tools

Secure. robust. & scalable -Telco's advantage



Extensive communication capabilities & intelligent call connect

Granular monitoring & management capabilities

**Extensive sample** application libraries

# Build best-in-class digital experience with the World's first

Network-Embedded Communication Platform as a Service (CPaaS)



Value add-ons on toll-free



### Key Airtel IQ Message Benefits

Improved customer engagement with intelligent message automation





Hassle-free secure mobileauthentication

Key Airtel IQ Video Benefits

Unrivalled video conferencing calling experience at scale



#### Key Airtel IQ Contact Centre Solutions Benefits

State-of-the-art experience irrespective of outages and overload



Intelligent & conditional call routing



## The Airtel Advantage

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#### Telco Advantage

Pan-India presence with seamless integration across channels.



#### Airtel Scale

Transparency through CNAM technology, mobile number as Intelliphone, faster turnaround time for feature integration, and more by virtue of being a Telco.

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#### Network Reliability

No additional hop – offering reduced call set-up time and lower resolution time. No dependency on connectivity with DC.

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#### Seamless Integration

Integrates intuitively with your business using flexible, low-cost, easy-to-use API development tools.



#### **Support and Expertise**

Leverage Airtel's existing infrastructure, scale, engineering expertise, & intelligent technology support.

To know more, visit us at https://www.airtel.in/business/b2b/airtel-iq

Write to us at https://www.airtel.in/business/b2b/contact-us

Get in touch with your Airtel account manager

### What our customers have to say about us:

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We needed a platform that is highly reliable to support our business growth and meet customer expectations by ensuring that our contact centers were always reachable by our customers. We at Havells, leveraged Airtel IQ which ensured customer convenience through conditional call routing. 99.9% uptime of contact center, continuous improvement of contact centre experience using insights gained through data analytics, and reduced downtime to less than nine hours a year. We are delighted to have Airtel IQ supporting our business growth by ensuring superior customer experience.

> Havells AVP, Gaurav Taxali

User security is our top priority, and we wanted to ensure that our customers had access to the best network safety measures and a high-quality experience. Airtel IQ has helped us expand our partner network without any privacy or integration incidents. Leveraging Airtel IQ helped us improve delivery process efficiency due to 99.9% network uptime. The integration has been very smooth and easy so far, making it an amazing experience. We are excited about our partnership and look forward to the continued support from Airtel IQ.

Rapido Co-founder, Rishikesh S R The decision to go with Airtel IQ as our cloud communication platform, more than anything, had to do with the robustness of the network it provided, along with the flexibility of the cloud communication platform. What Airtel IQ solved for us was not only secure communication but also helped us in bringing next level of transparency in our platform by providing comprehensive call tracking, monitoring, and analytics.

Trade India COO, Sandip Chhettri

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Congratulations to Airtel on the launch of Airtel IQ and we are delighted to deploy this innovative cloud solution to deliver a seamless experience to our customers. Seamless and secure communication between our customers, agents and partner restaurants is key to our service enablement. Airtel IQ's robust, intuitive and secure cloud communication technologies are helping Swiggy serve customers even better through timely & engaging conversations.

