

## **BHARTI AIRTEL LIMITED**

### **Q2'24 HIGHLIGHTS – CONSOLIDATED**

REVENUES AT Rs 37,044 CRORE IN Q2'24, UP 7.3% YoY

EBITDA AT Rs 19,665 CRORE IN Q2'24 VS Rs 17,721 CRORE IN Q2'23

EBITDA MARGIN AT 53.1% IN Q2'24 VS 51.3% IN Q2'23, UP 176 bps YoY

EBIT AT Rs 9,929 CRORE IN Q2'24 VS Rs 8,762 CRORE IN Q2'23

EBIT MARGIN AT 26.8% IN Q2'24 VS 25.4% IN Q2'23, UP 143 bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 2,960 CRORE IN Q2'24 VS Rs 2,052 CRORE IN Q2'23

NET INCOME (AFTER EXCEPTIONAL ITEMS) AT Rs 1,341 CRORE IN Q2'24 VS Rs 2,145 CRORE IN Q2'23

NET DEBT TO EBITDA (ANNUALIZED) AT 2.63 TIMES IN Q2'24 VS 2.96 TIMES IN Q2'23

### **Q2'24 HIGHLIGHTS – INDIA**

REVENUES AT Rs 26,995 CRORE IN Q2'24, UP 10.9% YoY

EBITDA AT Rs 14,561 CRORE IN Q2'24 VS Rs 12,606 CRORE IN Q2'23

EBITDA MARGIN AT 53.9% IN Q2'24 VS 51.8% IN Q2'23, UP 214 bps YoY

EBIT AT Rs 6,490 CRORE IN Q2'24 VS Rs 5,236 CRORE IN Q2'23

EBIT MARGIN AT 24.0% in Q2'24 VS 21.5% IN Q2'23, UP 253 bps YoY

MOBILE REVENUES UP BY 11.0% YoY

ARPU AT Rs 203 IN Q2'24 VS Rs 190 in Q2'23

MOBILE 4G/5G DATA CUSTOMERS AT 237.5 Mn IN Q2'24, UP 27.2 Mn YOY

MOBILE DATA TRAFFIC HAS GROWN BY 19.6% TO 15,019 PBs IN Q2'24 FROM 12,559 PBs IN Q2'23

HOMES REVENUES UP BY 23.3% YoY, WITH CUSTOMER NET ADDITIONS OF 1.7 Mn YoY

AIRTEL BUSINESS WITNESSED A REVENUE GROWTH OF 9.5% YoY IN Q2'24