

BHARTI AIRTEL LIMITED

Q3'24 HIGHLIGHTS – CONSOLIDATED

REVENUES AT Rs 37,900 CRORE IN Q3'24, UP 5.9% YoY

EBITDA AT Rs 20,044 CRORE IN Q3'24 VS Rs 18,601 CRORE IN Q3'23

EBITDA MARGIN AT 52.9% IN Q3'24 VS 52.0% IN Q3'23, UP 94 bps YoY

EBIT AT Rs 9,844 CRORE IN Q3'24 VS Rs 9,260 CRORE IN Q3'23

EBIT MARGIN AT 26.0% IN Q3'24 VS 25.9% IN Q3'23, UP 11 bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 2,492 CRORE IN Q3'24 VS Rs 1,994 CRORE IN Q3'23

NET INCOME (AFTER EXCEPTIONAL ITEMS) AT Rs 2,442 CRORE IN Q3'24 VS Rs 1,588 CRORE IN Q3'23

NET DEBT TO EBITDA (ANNUALIZED) AT 2.52 TIMES IN Q3'24 VS 2.82 TIMES IN Q3'23

Q3'24 HIGHLIGHTS – INDIA

REVENUES AT Rs 27,811 CRORE IN Q3'24, UP 11.4% YoY

EBITDA AT Rs 15,000 CRORE IN Q3'24 VS Rs 13,167 CRORE IN Q3'23

EBITDA MARGIN AT 53.9% IN Q3'24 VS 52.7% IN Q3'23, UP 119 bps YoY

EBIT AT Rs 6,509 CRORE IN Q3'24 VS Rs 5,637 CRORE IN Q3'23

EBIT MARGIN AT 23.4% IN Q3'24 VS 22.6% IN Q3'23, UP 82 bps YoY

MOBILE REVENUES UP BY 11.8% YoY

ARPU AT Rs 208 IN Q3'24 VS Rs 193 IN Q3'23

MOBILE 4G/5G DATA CUSTOMERS AT 244.9 Mn IN Q3'24, UP 28.2 Mn YOY

MOBILE DATA TRAFFIC HAS GROWN BY 21.1% TO 15,618 PBs IN Q3'24 FROM 12,902 PBs IN Q3'23

HOMES REVENUES UP BY 23.0% YoY, WITH CUSTOMER NET ADDITIONS OF 1.6 Mn YoY

AIRTEL BUSINESS WITNESSED A REVENUE GROWTH OF 8.7% YoY IN Q3'24