

## Our Business Segments

# Elevating Experiences with Comprehensive Solutions

## Mobile Services (India)

We deliver a comprehensive suite of services spanning post-paid, prepaid, roaming, high-speed data and an extensive range of value-added offerings. Leveraging our vast distribution network of 1 million outlets, we have established a deep foothold across India, reaching 7,918 census towns and an astounding 814,066 non-census towns and villages, covering over 97% of the population.

Our portfolio includes voice and superfast data, mobile TV, video calling, live streaming and seamless HD and 4K video streaming. This is powered by our expansive infrastructure of 338,029 network towers and 992,465 mobile broadband base stations, which ensure unmatched connectivity. Complementing this is our robust network of terrestrial optic fiber network covering 489,098 route kilometres (Rkms), cementing our position as India's telecom powerhouse.



**₹1,002,500 Mn**

Revenue

Y-o-Y growth: 17.9% ▲

**₹579,090 Mn**

EBITDA

Y-o-Y growth: 23.9% ▲



**₹59,044 Mn**

Revenue

Y-o-Y growth: 18.8% ▲

**₹29,492 Mn**

EBITDA

Y-o-Y growth: 18.5% ▲

## Homes Services

We provide seamless fixed-line telephone and high-speed broadband services to households across 1,476 cities in India. We partner with Local Cable Operators (LCOs) to expand our reach through an asset light model. Our broadband solutions deliver speeds of up to 1 Gbps, ensuring lightning-fast internet connectivity combined with reliable voice services.

In addition to traditional fixed-line solutions, we are rapidly scaling our Fixed Wireless Access (FWA) portfolio, providing ultra-fast, flexible and hassle-free broadband connectivity — ideal for homes seeking high speed internet without the constraints of wired infrastructure. This combination of fiber and wireless technologies empowers Airtel Homes to offer an unmatched offerings, tailored to meet the evolving digital needs of modern households.



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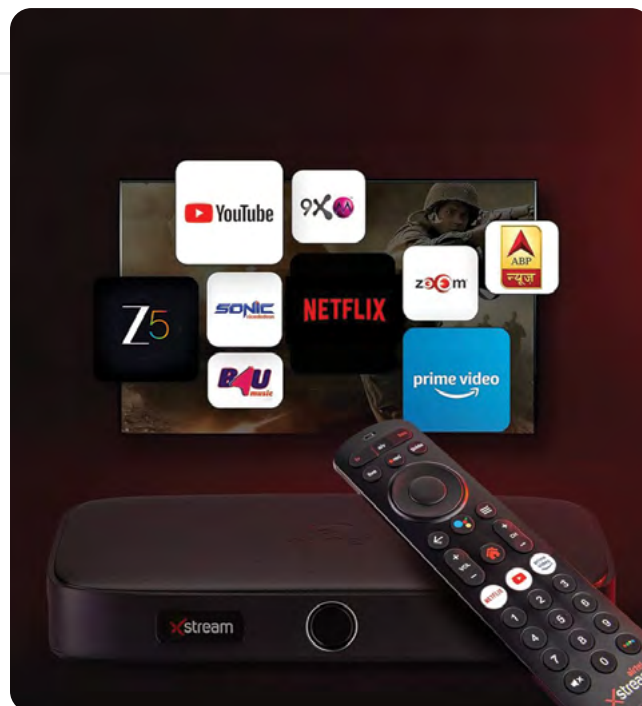
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## Digital TV Services

Our Direct-to-Home (DTH) platform delivers a range of digital TV services, featuring both standard and high-definition (HD) channels, enhanced with 3D capabilities and immersive Dolby surround sound that creates a truly cinematic experience. Complementing this, Airtel Xstream redefines home entertainment by transforming any regular TV into a smart entertainment hub — seamlessly integrating OTT and traditional TV through built-in Chromecast Play functionality.

As part of our commitment to content diversity, we added 39 new channels during the year to our platform, including three Subscription Video on Demand (SVOD) services. Our total channel offerings now stands at 705, comprising 99 HD channels, 36 SVOD services, four international channels and one 4K channel. Users also enjoy access to over 22 OTT apps, recently enriched with popular platforms like aha, Sun NXT, ALT Balaji, Fan Code and Play Flix.

To bolster our Digital TV offering, we launched IPTV to offer a next-generation, internet-based television experience that delivers superior picture quality, interactive features and on-demand content — catering to the growing demand for personalised and flexible viewing options. Together, these offerings firmly position Airtel at the forefront of India's digital entertainment landscape, delivering unmatched choice, convenience and innovation to millions of households.



**₹30,608 Mn**

Revenue

Y-o-Y growth: 0.5% ▲

**₹16,921 Mn**

EBITDA

Y-o-Y growth: -1.3% ▼

## Airtel Business

Airtel Business stands tall as India's premier and among the most trusted ICT services provider, offering a comprehensive portfolio of cutting-edge solutions for enterprises, governments, global carriers, OTT platforms and SMEs. Renowned for its innovative integrated approach, superior customer experience and unparalleled global reach, Airtel Business continues to redefine the digital landscape. With an exceptional network backbone, we serve businesses of all sizes across India, the US, Europe, Africa, the Middle East, Asia-Pacific and SAARC nations.



**₹220,935 Mn**

Revenue

Y-o-Y growth: 6.1% ▲

**₹82,268 Mn**

EBITDA

Y-o-Y growth: 0.3% ▲

The core offerings of Airtel Business include robust fixed-line voice solutions such as Primary Rate Interfaces (PRIs), comprehensive data connectivity services like Multiprotocol Label Switching (MPLS), Voice over Internet Protocol (VoIP) and Session Initiation Protocol (SIP) trunking, alongside advanced conferencing tools for voice, video and web conferencing.

Airtel Business drives digital transformation through cutting-edge network integration, Communications Platform as a Service (CPaaS), Internet of Things (IoT), managed services, enterprise mobility applications and cloud and cybersecurity – all designed to enhance operational efficiency and customer engagement.

Our global services portfolio ensures uninterrupted voice and data connectivity worldwide, including international toll-free services and SMS hubbing. Our expansive global network spans over 400,000 Rkms, covering more than 50 countries and five continents, underscoring our commitment to ubiquitous, high-speed connectivity. We deliver a seamless customer experience through a unified approach that streamlines billing systems, offers intuitive interfaces and ensure personalised support.

## Passive Infrastructure Services

We offer passive infrastructure services through our subsidiary, Indus Towers Limited (Indus), which is one of the largest tower infrastructure providers in the country and among the leading infrastructure companies globally. Indus is engaged in the acquisition, construction, ownership, operation and maintenance of telecom towers and related infrastructure. The company offers shared access to their towers primarily to wireless telecommunications service providers under long-term contracts, enabling cost-effective network expansion. Serving all major wireless telecom operators in India, Indus operates across all 22 telecommunications circles, ensuring a pan-India presence.



**₹301,228 Mn**

Revenue

Y-o-Y growth: 5.3% ▲

**₹211,914 Mn**

EBITDA

Y-o-Y growth: 40.8% ▲



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