

BHARTI AIRTEL LIMITED

Q4'25 HIGHLIGHTS – CONSOLIDATED

REVENUES AT Rs 47,876 CRORE IN Q4'25, UP 27.3% YoY

EBITDA AT Rs 27,404 CRORE IN Q4'25 VS Rs 19,590 CRORE IN Q4'24

EBITDA MARGIN AT 57.2% IN Q4'25 VS 52.1% IN Q4'24

EBITDAaL AT Rs 24,384 CRORE IN Q4'25 VS Rs 16,475 CRORE IN Q4'24

EBITDAaL MARGIN AT 50.9% IN Q4'25 VS 43.8% IN Q4'24

EBIT AT Rs 14,950 CRORE IN Q4'25 VS Rs 9,423 CRORE IN Q4'24

EBIT MARGIN AT 31.2% IN Q4'25 VS 25.1% IN Q4'24, UP 616 bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 5,223 CRORE IN Q4'25 VS Rs 2,952 CRORE IN Q4'24

NET DEBT TO EBITDA (ANNUALIZED) AT 1.86 TIMES IN Q4'25 VS 2.61 TIMES IN Q4'24

Q4'25 HIGHLIGHTS – INDIA

REVENUES AT Rs 36,735 CRORE IN Q4'25, UP 28.8% YoY

EBITDA AT Rs 22,024 CRORE IN Q4'25 VS Rs 15,293 CRORE IN Q4'24

EBITDA MARGIN AT 60.0% IN Q4'25 VS 53.6% IN Q4'24, UP 632 bps YoY

EBITDAaL AT Rs 20,299 CRORE IN Q4'25 VS Rs 13,278 CRORE IN Q4'24

EBITDAaL MARGIN AT 55.3% IN Q4'25 VS 46.6% IN Q4'24

EBIT AT Rs 11,561 CRORE IN Q4'25 VS Rs 6,604 CRORE IN Q4'24

EBIT MARGIN AT 31.5% IN Q4'25 VS 23.2% IN Q4'24, UP 831 bps YoY

MOBILE REVENUES UP 20.6% YoY

ARPU AT Rs 245 IN Q4'25 VS Rs 209 IN Q4'24

MOBILE SMARTPHONE CUSTOMERS AT 276.8 Mn IN Q4'25, UP 24.0 Mn YoY

MOBILE DATA TRAFFIC HAS GROWN 21.2% TO 20,102 PBs IN Q4'25 FROM 16,585 PBs IN Q4'24

HOMES REVENUES UP 21.3% YoY, WITH CUSTOMER NET ADDITIONS OF 2.4 Mn YoY

AIRTEL BUSINESS WITNESSED A REVENUE DE- GROWTH OF 2.7% YoY IN Q4'25

FULL YEAR HIGHLIGHTS - CONSOLIDATED

REVENUES AT Rs 172,985 CRORE IN FY'25, UP 15.3% YoY

EBITDA AT Rs 94,249 CRORE IN FY'25 VS Rs 79,046 CRORE IN FY'24

EBITDA MARGIN at 54.5% IN FY'25, UP 178 bps YoY

EBITDAaL AT Rs 81,388 CRORE IN FY'25 VS Rs 67,179 CRORE IN FY'24

EBITDAaL MARGIN AT 47.0% IN FY'25 VS 44.8% IN FY'24

EBIT AT Rs 48,427 CRORE IN FY'25 VS Rs 39,276 CRORE IN FY'24

EBIT MARGIN AT 28.0% IN FY'25 VS 26.2% IN FY'24, UP 181 bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 17,573 CRORE IN FY'25

CONSOLIDATED CAPEX INVESTMENTS AT Rs 38,912 CRORE IN FY'25

FULL YEAR HIGHLIGHTS - INDIA

REVENUES AT Rs 131,995 CRORE IN FY'25, UP 20.3%YoY

EBITDA AT Rs 74,768 CRORE IN FY'25 VS Rs 59,009 CRORE IN FY'24

EBITDA MARGIN at 56.6%, UP 285 bps YoY

EBITDAaL AT Rs 66,493 CRORE IN FY'25 VS Rs 51,296 CRORE IN FY'24

EBITDAaL MARGIN AT 50.4% IN FY'25 VS 46.8% IN FY'24

EBIT AT Rs 36,029 CRORE IN FY'25 VS Rs 25,939 CRORE IN FY'24

EBIT MARGIN AT 27.3% IN FY'25 VS 23.6% IN FY'24

INDIA CAPEX INVESTMENTS AT Rs 33,242 CRORE IN FY'25