

BHARTI AIRTEL LIMITED**Q3'25 HIGHLIGHTS – CONSOLIDATED**

REVENUES AT Rs 45,129 CRORE IN Q3'25, UP 19.1% YoY
EBITDA AT Rs 24,880 CRORE IN Q3'25 VS Rs 20,044 CRORE IN Q3'24
EBITDA MARGIN AT 55.1% IN Q3'25 VS 52.9% IN Q3'24
EBITDAaL AT Rs 21,474 CRORE IN Q3'25 VS Rs 17,033 CRORE IN Q3'24
EBITDAaL MARGIN AT 47.6% IN Q3'25 VS 44.9% IN Q3'24
EBIT AT Rs 13,126 CRORE IN Q3'25 VS Rs 9,844 CRORE IN Q3'24
EBIT MARGIN AT 29.1% IN Q3'25 VS 26.0 % IN Q3'24, UP 311 bps YoY
NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 5,514 CRORE IN Q3'25 VS Rs 2,492 CRORE IN Q3'24
NET DEBT TO EBITDA (ANNUALIZED) AT 1.98 TIMES IN Q3'25 VS 2.52 TIMES IN Q3'24
NET DEBT TO EBITDAaL (ANNUALIZED) AT 1.56 TIMES IN Q3'25 VS 2.09 TIMES IN Q3'24

Q3'25 HIGHLIGHTS – INDIA

REVENUES AT Rs 34,654 CRORE IN Q3'25, UP 24.6% YoY
EBITDA AT Rs 19,850 CRORE IN Q3'25 VS Rs 15,000 CRORE IN Q3'24
EBITDA MARGIN AT 57.3% IN Q3'25 VS 53.9% IN Q3'24, UP 334 bps YoY
EBITDAaL AT Rs 17,641CRORE IN Q3'25 VS Rs 13,034 CRORE IN Q3'24
EBITDAaL MARGIN AT 50.9% IN Q3'25 VS 46.9% IN Q3'24
EBIT AT Rs 9,961 CRORE IN Q3'25 VS Rs 6,509 CRORE IN Q3'24
EBIT MARGIN AT 28.7% in Q3'25 VS 23.4% IN Q3'24, UP 534 bps YoY
MOBILE REVENUES UP 21.4% YoY
ARPU AT Rs 245 IN Q3'25 VS Rs 208 in Q3'24
MOBILE SMARTPHONE CUSTOMERS AT 270.2 Mn IN Q3'25, UP 25.2 Mn YoY
MOBILE DATA TRAFFIC HAS GROWN 23.2% TO 19,240 PBs IN Q3'25 FROM 15,618 PBs IN Q3'24
HOMES REVENUES UP 18.7% YoY, WITH CUSTOMER NET ADDITIONS OF 1.9 Mn YoY
AIRTEL BUSINESS WITNESSED A REVENUE GROWTH OF 8.7% YoY IN Q3'25