

BHARTI AIRTEL LIMITED

Q2'25 HIGHLIGHTS - CONSOLIDATED

REVENUES AT Rs 41,473 CRORE IN Q2'25, UP 12.0% YoY

EBITDA AT Rs 22,021 CRORE IN Q2'25 VS Rs 19,665 CRORE IN Q2'24

EBITDA MARGIN AT 53.1% IN Q2'25 VS 53.1% IN Q2'24

EBIT AT Rs 10,996 CRORE IN Q2'25 VS Rs 9,929 CRORE IN Q2'24

EBIT MARGIN AT 26.5% IN Q2'25 VS 26.8% IN Q2'24, DOWN 29 bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 3,911 CRORE IN Q2'25 VS Rs 2,960 CRORE IN Q2'24

NET INCOME (AFTER EXCEPTIONAL ITEMS) AT Rs 3,593 CRORE IN Q2'25 VS Rs 1,341 CRORE IN Q2'24

NET DEBT TO EBITDA (ANNUALIZED) AT 2.50 TIMES IN Q2'25 VS 2.63 TIMES IN Q2'24

Q2'25 HIGHLIGHTS - INDIA

REVENUES AT Rs 31,561 CRORE IN Q2'25, UP 16.9% YoY

EBITDA AT Rs 17,295 CRORE IN Q2'25 VS Rs 14,561 CRORE IN Q2'24

EBITDA MARGIN AT 54.8% IN Q2'25 VS 53.9% IN Q2'24, UP 86 bps YoY

EBIT AT Rs 7,894 CRORE IN Q2'25 VS Rs 6,490 CRORE IN Q2'24

EBIT MARGIN AT 25.0% in Q2'25 VS 24.0% IN Q2'24, UP 97 bps YoY

MOBILE REVENUES UP 18.5% YoY

ARPU AT Rs 233 IN Q2'25 VS Rs 203 IN Q2'24

MOBILE SMARTPHONE CUSTOMERS AT 263.6 Mn IN Q2'25, UP 26.2 Mn YoY

MOBILE DATA TRAFFIC HAS GROWN 22.6% TO 18,417 PBs IN Q2'25 FROM 15,019 PBs IN Q2'24

HOMES REVENUES UP 17.3% YoY, WITH CUSTOMER NET ADDITIONS OF 1.6 Mn YoY

AIRTEL BUSINESS WITNESSED A REVENUE GROWTH OF 10.7% YoY IN Q2'25