
BHARTI AIRTEL LIMITED

Q1'25 HIGHLIGHTS – CONSOLIDATED

REVENUES AT Rs 38,506 CRORE IN Q1'25, UP 2.8% YoY

EBITDA AT Rs 19,944 CRORE IN Q1'25 VS Rs 19,746 CRORE IN Q1'24

EBITDA MARGIN AT 51.8% IN Q1'25 VS 52.7% IN Q1'24, DOWN 95 bps YoY

EBIT AT Rs 9,355 CRORE IN Q1'25 VS Rs 10,079 CRORE IN Q1'24

EBIT MARGIN AT 24.3% IN Q1'25 VS 26.9% IN Q1'24, DOWN 263 bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 2,925 CRORE IN Q1'25 VS Rs 2,902 CRORE IN Q1'24

NET INCOME (AFTER EXCEPTIONAL ITEMS) AT Rs 4,160 CRORE IN Q1'25 VS Rs 1,612 CRORE IN Q1'24

NET DEBT TO EBITDA (ANNUALIZED) AT 2.54 TIMES IN Q1'25 VS 2.63 TIMES IN Q1'24

Q1'25 HIGHLIGHTS – INDIA

REVENUES AT Rs 29,046 CRORE IN Q1'25, UP 10.1% YoY

EBITDA AT Rs 15,599 CRORE IN Q1'25 VS Rs 14,154 CRORE IN Q1'24

EBITDA MARGIN AT 53.7% IN Q1'25 VS 53.7% IN Q1'24, UP 4 bps YoY

EBIT AT Rs 6,612 CRORE IN Q1'25 VS Rs 6,336 CRORE IN Q1'24

EBIT MARGIN AT 22.8% IN Q1'25 VS 24.0% IN Q1'24, DOWN 126 bps YoY

MOBILE REVENUES UP BY 10.5% YoY

ARPU AT Rs 211 IN Q1'25 VS Rs 200 IN Q1'24

MOBILE SMARTPHONE CUSTOMERS AT 259.4 Mn IN Q1'25, UP 29.7 Mn YOY

MOBILE DATA TRAFFIC HAS GROWN BY 26.0% TO 17,918 PBs IN Q1'25 FROM 14,224 PBs IN Q1'24

HOMES REVENUES UP BY 17.6% YoY, WITH CUSTOMER NET ADDITIONS OF 1.5 Mn YoY

AIRTEL BUSINESS WITNESSED A REVENUE GROWTH OF 8.3% YoY IN Q1'25