

BHARTI AIRTEL LIMITED

Q4'24 HIGHLIGHTS - CONSOLIDATED

REVENUES AT Rs 37,599 CRORE IN Q4'24, UP 4.4% YoY

EBITDA AT Rs 19,590 CRORE IN Q4'24 VS Rs 18,807 CRORE IN Q4'23

EBITDA MARGIN AT 52.1% IN Q4'24 VS 52.2% IN Q4'23, DOWN 12 bps YoY

EBIT AT Rs 9,423 CRORE IN Q4'24 VS Rs 9,387 CRORE IN Q4'23

EBIT MARGIN AT 25.1% IN Q4'24 VS 26.1% IN Q4'23, DOWN 101bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 2,952 CRORE IN Q4'24 VS Rs 2,592 CRORE IN Q4'23

NET INCOME (AFTER EXCEPTIONAL ITEMS) AT Rs 2,072 CRORE IN Q4'24 VS Rs 3,006 CRORE IN Q4'23

NET DEBT TO EBITDA (ANNUALIZED) AT 2.61 TIMES IN Q4'24 VS 2.83 TIMES IN Q4'23

Q4'24 HIGHLIGHTS - INDIA

REVENUES AT Rs 28,513 CRORE IN Q4'24, UP 12.9% YoY

EBITDA AT Rs 15,293 CRORE IN Q4'24 VS Rs 13,403 CRORE IN Q4'23

EBITDA MARGIN AT 53.6% IN Q4'24 VS 53.1% IN Q4'23, UP 56 bps YoY

EBIT AT Rs 6,604 CRORE IN Q4'24 VS Rs 5,826 CRORE IN Q4'23

EBIT MARGIN AT 23.2% in Q4'24 VS 23.1% IN Q4'23, UP 9 bps YoY

MOBILE REVENUES UP BY 12.9% YoY

ARPU AT Rs 209 IN Q4'24 VS Rs 193 in Q4'23

MOBILE 4G/5G DATA CUSTOMERS AT 252.7 Mn IN Q4'24, UP 28.6 Mn YOY

MOBILE DATA TRAFFIC HAS GROWN BY 25.0% TO 16,585 PBs IN Q4'24 FROM 13,270 PBs IN Q4'23

HOMES REVENUES UP BY 20.0% YoY, WITH CUSTOMER NET ADDITIONS OF 1.6 Mn YoY

AIRTEL BUSINESS WITNESSED A REVENUE GROWTH OF 14.1% YoY IN Q4'24



FULL YEAR HIGHLIGHTS - CONSOLIDATED

REVENUES AT Rs 149,982 CRORE IN FY'24, UP 7.8% YoY

EBITDA AT Rs 79,046 CRORE IN FY'24 VS Rs 71,733 CRORE IN FY'23

EBITDA MARGIN at 52.7% IN FY'24, UP 115 bps YoY

EBIT AT Rs 39,276 CRORE IN FY'24 VS Rs 35,223 CRORE IN FY'23

EBIT MARGIN AT 26.2% IN FY'24 VS 25.3% IN FY'23, UP 87 bps YoY

NET INCOME (BEFORE EXCEPTIONAL ITEMS) AT Rs 11,305 CRORE IN FY'24

NET INCOME (AFTER EXCEPTIONAL ITEMS) AT Rs 7,467 CRORE IN FY'24

CONSOLIDATED CAPEX INVESTMENTS AT Rs 39,482 CRORE IN FY'24

FULL YEAR HIGHLIGHTS - INDIA

REVENUES AT Rs 109,693 CRORE IN FY'24, UP 12.1% YoY

EBITDA AT Rs 59,009 CRORE IN FY'24 VS Rs 51,057 CRORE IN FY'23

EBITDA MARGIN at 53.8%, UP 162 bps YoY

EBIT AT Rs 25,939 CRORE IN FY'24 VS Rs 21,276 CRORE IN FY'23

EBIT MARGIN AT 23.6% IN FY'24 VS 21.7% IN FY'23

INDIA CAPEX INVESTMENTS AT Rs 33,353 CRORE IN FY'24