## **Bharti Airtel Limited**

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## Statement of Audited Consolidated Ind AS Financial Results for the quarter and nine months ended December 31, 2016

(Rs Million except per share data)

						Rs Million except	-
		Quarter ended			Nine months ended		Year ended
		December 31, 2016	September 30, 2016	December 31, 2015	December 31, 2016	December 31, 2015	March 31, 2016
S.No.	Particulars	Audited	Audited	Audited	Audited	Audited	Audited
1	Income from operations	200 257	210 515				
	(a) Net Sales / Income from operations (b) Other operating income	233,357	246,515	240 659	735 337	715.725	965 32
	Total income from operations	282 233,639	200 246,715	375	746	636	87
2	Expenses	233,639	Z40,/13	241,034	736,083	716,361	966,192
	(a) Network operating expenses	55,719	53.935	53 550	166 440	158,147	211 89
	(b) Access charges	24 386	28,598	27 144	80 025	82 475	109 42
	(c) License fees / spectrum charges (revenue share)	22 268	24 143	23 506	71.910	69 879	94 92
	(d) Depreciation and amortisation	48 350	49 560	43 541	148 312	126 335	174 49
	(e) Employee benefits	10 532	10,658	12_175	32,534	36 703	49,100
	(f) Sales and marketing expenses	18.715	20.372	24 303	62,010	71 503	94 86
	(g) Other expenses	16 922	-14-207	15.843	47,720	48 296	65.268
_	Total expenses	196,892	201.673	200,062	608,951	593,338	799,977
3	Profit from operations before other income, net finance costs (including exchange fluctuation / related expenses), share of profit of joint ventures and associates, exceptional items and tax (1-2)	36,747	45.042	40,972	127,132	123,023	166,215
. 4	Other income	517			517		
5	Profit from ordinary activities before net finance costs (including exchange fluctuation / related expenses), share of profit of joint ventures and associates, exceptional items and tax (3+4)	37,264	45,042	40,972	127,649	123,023	166,215
-6	Met finance costs (including exchange fluctuation / related expenses)	19 364	20 386	14 227	59,174	53 128	70 159
7	Share of profit of joint ventures and associates	(2 696)	i2 697;	(2.721)	(7.941)	(7.751)	(10 666
8	Profit from ordinary activities after net finance costs (including exchange fluctuation / related expenses), share of profit of joint ventures and associates but before exceptional items and tax (5-5-7)	20,596	27,353	29,466	76.416	77,646	106.722
9	Exceptional items - net charge / (credit) (Refer Note 6 below)	2.040	66	3 405	5.642	(24.740)	121.741
10	Profit from ordinary activities before tax (8.9)	18,556	27,287	26,061	70,774	102.386	128,463
11,	Tax expenses (including benefit of Rs. 1.042 Mn and banefit of Rs. 4.221 Mn for the quarter and nine months ended Dec 16 respectively benefit of Rs. 938 Mn for the quarter ended Sept 16 expenses of Rs. 6.337 Mn for the year ended Mar16 and benefit of Rs. 428 Mn and expenses of Rs. 6.812 Mn for the quarter and nine months ended Dec 15 respectively on exceptional items)	11 841	11,136	13 623	33 066	48 744	69 533
12	Net profit from ordinary activities after tax (10-11)	6,715	16,151	12,538	37,708	53,642	68,930
13	Extraordinary items (net of tax expenses)						- 5
14	Net profit for the period / year (12-13)	6,715	16,151	12,538	37.708	53,642	68,930
15	Minority interest (including impact of Rs. 138 Mn and Rs. (2.012) Mn for the quarter and nine months ended Dec'16 respectively. Rs. 37 Mn for the quarter ended Sept 16 Rs. 2,626 Mn for the year ended March 16 and Rs. (162) Mn and Rs. 1,344 Mn for the quarter and nine months ended Dec'15 respectively. on exceptional items)	1,678	1 544	1 457	3,444	6 068	8 163
	Net profit for the period / year after tax and minority interest [14-15]	5,037	14,607	11,081	34,264	47,574	60,767
17	Other comprehensive (loss) / income (net of minority interest)	(1.762)	(8.081)	396	(49.017)	(14.117)	(11.977
18	Total comprehensive income / (loss) (16+17)	3,275	6,526	11,477	(14.753)	33,457	48,790
19	Paid-up equity share capital (Face value Rs 5/- each)	19 987	19 987	19,987	19.987	19.987	19,987
	Reserves excluding revaluation reserves	611.444	621 401	632 142	611 444	632.142	647,706
	Earnings per share before / after extraordinary items (Face value Rs.5/- each)				:9		
	it Basic	1 26	3 66	2 77	8 58	11 91	15 21
	ii) Diluted	1 26	3 65	2.77	8 57	11.90	15.20



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# Audited Consolidated Segment-wise Revenue, Results, Assets and Liabilities for the quarter and nine months ended December 31, 2016

(Rs. Million) Quarter ended Nine months ended Year ended September 30, December 31, December 31, December 31, December 31, March 31, 2016 2016 2015 2016 2015 2016 Particulars Audited Audited Audited Audited Audited Audited 1. Segment Revenue Mobile Services India 138,365 147,352 139.751 436 243 560,818 414 293 Mobile Services Africa 53.551 53 048 62,506 169 092 185.822 251,333 4 135 Mobile Services South Asia 2.454 4 169 10 766 12 066 16 454 Airtel Business 73 327 27.050 29 817 24 043 83,660 96 993 Tower Infrastructure Services 15 284 14 962 13 978 44 312 41 440 55 588 Homes Services 7,026 7\_063 6.344 18,490 25.066 20 733 Digital TV Services 8 735 8 545 7 422 21 338 29 178 Others 664 731 793 2,167 2.265 3.051 Unallocated Total 253,129 265,687 258,972 793,122 770,031 1,038.481 Less Inter-segment revenue 19 772 73 160 Net sales l income from operations 246.515 240,659 715,725 965,321 2. Segment Results Profit before net finance costs (including exchange fluctuation / related expenses) exceptional items and tax Mobile Services India 22 580 33 105 30 990 90 124 127 787 95.353 Mobile Services Africa 3, 181 4,909 Mobile Services South Asia (920) /1 271 (1.868) (5.309)(6 394 Airtel Business 5,384 6.114 16, 193 4,645 13 748 18 853 Tower Infrastructure Services 7 339 7 067 6 524 18 519 25 506 Homes Services 1 944 1 634 1 397 5 192 4 150 5,682 Digital TV Services 664 699 538 2 502 1 123 1.843 Others (16 (6) (20) (23 Unallocated (379)(389) (928 71.094 (1.544) Total 39.797 48.373 43.769 136,656 130,422 176,619 Less (i) Inter-segment eliminations \* 354 634 76 1.583 (352)(262)ii) Other non-operating income (517 (517 59 174 (iii) Net finance costs (including exchange fluctuation / related expenses): 19 364 20 386 14 227 70,159 iiv) Exceptional items - net charge / (credit) 3 409 21.741 Profit before tax 27.287 18,556 26,061 70.774 102,386 128,463 3. Segment Assets Mobile Services India 1 703 432 1 597 315 1 449 299 697 278 1 149 299 1 703 432 1 492 968 Mobile Services Africa 590,537 587,628 697 278 590 537 710.446 Mobile Services South Asia 30 004 44 996 48 102 Airtel Business 229 437 209 382 289.416 260,873 209.464 289,416 209.464 Tower Infrastructure Services 203 947 195 668 204 018 203 947 204 018 Homes Services 268.361 236 687 152 197 268 361 168,010 Digital TV Services 23 993 23 685 21 989 23 993 21 989 22 756 Others 837 908 816 637 816 1 037 Unallocated / Inter-segment eliminations (746.76) (593, 167 (593, 16) Total 2.363.764 2,222,575 2.189,996 2.363,764 2.189.996 2.257.231 4. Segment Liabilities Mobile Services India 700.438 603 084 Mobile Services Africa 245 714 7 345 266,901 32,886 271 790 31 240 245 714 7,345 271 790 31 240 276 878 Mobile Services South Asia 31 499 Airtel Business 174 665 151,490 114 250 174 665 114,250 129 797 Tower Infrastructure Services 20 440 94 938 22.041 20:627 20 440 22 041 19.806 Homes Services 205 556 175,636 94 938 205 556 110:033 30 308 Digital TV Services 32 947 30 303 56 790 46 958

Unallocated \$ / Inter-segment eliminations

Others

Total

1.283

200.345

1.349

154\_012

1,536,279

1.184

291.590

1.485,306



1.283

200 345

1.675.644

1,184

291.590

1.485.306

1 439

1,534.557

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<sup>\*</sup> Includes accounting policy alignment

<sup>\*\*</sup> Include share of results of the joint ventures and associates

<sup>\$</sup> Includes borrowings (including borrowings for Africa operations of Rs. 387,656 Mn, Rs. 374,979 Mn, Rs. 442,204 Mn and Rs. 425,266 Mn, for spectrum of Rs. 62,020 Mn, Rs. 3,520 Mn, Rs. 8,907 Mn, and Rs. 13,150 Mn as of December 31, 2016, September 30, 2016, March 31, 2016 and December 31, 2015 respectively)

### Notes to the Financial Results

- 1. The said financial results for the quarter and nine months ended December 31, 2016 have been reviewed by the Audit and Risk Management Committee and approved by the Board of Directors in their respective meetings held on January 24, 2017.
- 2. The above financial results are extracted from the audited interim condensed consolidated financial statements of the Group, which are prepared in accordance with Indian Accounting Standards ('Ind AS') as prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder. The said financial results represents results of the Company, its subsidiaries, and it's share in the results of joint ventures and associates.
- 3. The Group has transitioned to Ind AS with effect from April 1, 2016 with transition date being April 1, 2015. The transition is carried out from accounting principles generally accepted in India; being the previous GAAP. Accordingly, the impact of transition has been provided in the opening equity as at April 1, 2015 and figures for the previous quarters / year have been restated to comply with Ind AS. For the reconciliations of net profit and equity for the relevant previous periods refer note 12 of results for the quarter ended June 30, 2016.

Erstwhile in terms of clause 41 of the listing agreement, the Group have been voluntarily reporting its consolidated financial results under IFRS since April 1, 2010 till March 31, 2016. The historical periods have been restated as per Ind AS to make them comparable.

- 4. During the quarter ended December 31, 2016, the Group has been allotted 172 MHz spectrum across 1800 / 2100 / 2300 MHz. Consequently, the Group has paid amount of Rs. 74,018 Mn upfront and opted for the deferred payment option for Rs.66,764 Mn which is payable in 10 equal annual installments after a moratorium of two years.
- 5. During the quarter ended December 31, 2016, the transaction for the merger of Airtel Bangladesh Limited with Robi Axiata Limited has been consummated. Accordingly, the Group has acquired 25% stake in the merged entity (viz. Robi Axiata Limited).
- 6. Exceptional items during the quarter ended December 31, 2016 comprises of (i) charge of Rs. 783 Mn towards operating costs on network re-farming and up-gradation program, (ii) net charge aggregating to Rs 1,413 Mn due to settlement of past litigations, vendor claims, reconciliation of balances and tax related contingent liability (iii) net gain of Rs 1,526 Mn pertaining to the divestment as discussed in note 5 above and charge of Rs. 1,370 Mn due to share in the post-merger restructuring activities, and (vi) net tax benefit of Rs 1,042 Mn and impact of minority interest of Rs. 138 Mn on the above.
- 7. On January 8, 2013, the Department of Telecommunications ('DoT') issued a demand on the Company and one of its subsidiaries for Rs. 52,013 Mn towards levy of one time spectrum charge. Based on a petition filed by the Company, the Hon'ble High Court of Bombay, through its order dated January 28, 2013, has directed DoT to respond and not to take any coercive action until the next date of hearing. The Company, based on independent legal opinions, till date has not given any effect to the above demand.
- 8. Previous year's / periods' figures have been re-grouped / re-arranged, wherever required.

For Sharti Airtel Limited

Gopal Vittal

Managing Director and CEO (India & South Asia)

DIN: 02291778

New Delhi January 24, 2017

#### Notes:

a) 'Bharti Airtel' or 'Company', stands for Bharti Airtel Limited.

b) 'Group' or 'Consolidated', stands for Bharti Airtel together with its subsidiaries.

c) For more details on the financial results, please visit our website 'www.airtel.in'.

