## **Bharti Airtel Limited**

Registered Office: Bharti Crescent, 1, Nelson Mandela Road, Vasant Kunj, Phase II, New Delhi – 110 070, India CIN: L74899DL1995PLC070609

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Statement of Audited Standalone Financial Results for the quarter and nine months ended December 31, 2017

(Rs. Million except per share data)

			Mino reen	the anded	Veer anded
Quarter ended			Nine months ended		Year ended
				The second secon	March 31, 2017
					Audited
1		7.00.400.5			
126.876	139.801	152,042	411.742	479,765	622,763
					1,843
					624,606
	210,520		,	14-,-20	,
33.160	35,191	37,151	105.153	108.098	145,360
					80,505
					69,416
					17,385
					32,320
					38,524
					383,510
43,536	48,698	56,916	141,838	189,814	241,096
33 474	30.690	30.017	95 953	89 283	122,034
					52,546
					(23,421
					2,324
(1,781)	6,193	12,877	8,675	68,505	87,613
473	835	3.080	1.348	7.180	172,708
(2,254)	5,358	9,797	7,327	61,325	(85,095
(1,527)	489	1,888	689	13,893	(45
(1,370)	(76)	3,691	(1,756)	4,926	14,206
643	4,945	4,218	8,394	42,506	(99,256
		1/1			
64	30	40	41	(75)	(36
(22)	(10)	(13)	(14)	23	11
42	20	27	27	(52)	(25
685	4,965	4,245	8,421	42,454	(99,281)
40.0		10.05-	10.0	10.0	10.00-
19,987 996,642	19,987 995,869	19,987 1,134,386	19,987 996,642	19,987 1,134,386	19,987 992,086
0.16	1.24	1.06	2.10	10.63	(24.84)
	43,536  33,474 15,768 (3,939) 14 (1,781)  473 (2,254)  (1,527) (1,370) 643  64 (22)  42  685	December 31, 2017	December 31, 2017         September 30, 2017         December 31, 2016           Audited         Audited         Audited           126,876         139,801         152,042           800         719         354           127,676         140,520         152,396           33,160         35,191         37,151           16,820         21,985         18,967           12,882         14,632         16,626           4,202         4,242         4,140           7,695         6,578         8,131           9,381         9,194         10,465           84,140         91,822         95,480           43,536         48,698         56,916           33,474         30,690         30,017           15,768         15,843         14,520           (3,939)         (4,379)         (501)           14         351         3           (1,781)         6,193         12,877           473         835         3,080           (2,254)         5,358         9,797           (1,527)         489         1,888           (1,370)         (76)         3,691           64 <td< td=""><td>December 31, 2017         September 30, 2017         December 31, 2016         December 31, 2017           Audited         Audited         Audited         Audited           126,876         139,801         152,042         411,742           800         719         354         2,035           127,676         140,520         152,396         413,777           33,160         35,191         37,151         105,153           16,820         21,985         18,967         59,806           12,882         14,632         16,626         42,922           4,202         4,242         4,140         12,870           7,695         6,578         8,131         22,123           9,381         9,194         10,465         29,065           84,140         91,822         95,480         271,939           43,536         48,698         56,916         141,838           33,474         30,690         30,017         95,953           15,768         15,843         14,520         45,872           (3,939)         (4,379)         (501)         (9,125)           14         351         3         463           (1,781)         6,193</td><td>December 31, 2017         September 30, 2017         December 31, 2016         December 31, 2017         December 31, 2016         Audited Audited</td></td<>	December 31, 2017         September 30, 2017         December 31, 2016         December 31, 2017           Audited         Audited         Audited         Audited           126,876         139,801         152,042         411,742           800         719         354         2,035           127,676         140,520         152,396         413,777           33,160         35,191         37,151         105,153           16,820         21,985         18,967         59,806           12,882         14,632         16,626         42,922           4,202         4,242         4,140         12,870           7,695         6,578         8,131         22,123           9,381         9,194         10,465         29,065           84,140         91,822         95,480         271,939           43,536         48,698         56,916         141,838           33,474         30,690         30,017         95,953           15,768         15,843         14,520         45,872           (3,939)         (4,379)         (501)         (9,125)           14         351         3         463           (1,781)         6,193	December 31, 2017         September 30, 2017         December 31, 2016         December 31, 2017         December 31, 2016         Audited

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Audited Standalone Segment-wise Revenue, Results, Assets and Liabilities for the quarter and nine months ended December 31, 2017

(Rs. Million)

	Quarter ended			Nine months ended		Year ended	
	December 31, 2017	September 30, 2017	December 31, 2016	December 31, 2017	December 31, 2016	March 31, 2017	
Particulars	Audited	Audited	Audited	Audited	Audited	Audited	
1. Segment Revenue							
a) Mobile Services	103.004	115,916	128,652	340,353	405,120	526,745	
b) Airtel Business	25,456	25,187	23,993	75,453	75,684	98,400	
c) Homes Services	6,010	6,188	6,853	18,730	20,254	26,870	
Total segment revenue	134,470	147,291	159,498	434,536	501,058	652,015	
- Unallocaled	- 1		*			1001	
Total	134,470	147,291	159,498	434,536	501,058	652,015	
Less: Inter-segment eliminations	7,594	7,490	7,456	22,794	21,293	29,252	
Total revenue	126,876	139,801	152,042	411,742	479,765	622,763	
2. Segment Results							
Profit before net finance costs, non-operating expenses, exceptional items and							
tax							
a) Mobile Services	2,705	11,077	20,791	25,312	81,922	94,680	
b) Airtel Business	7,152	6,179	4,739	18,775	14,665	19,469	
c) Homes Services	1,093	1,039	1,737	3,418	4,862	6,331	
Total segment results	10,950	18,295	27,267	47,505	101,449	120,480	
- Unallocated	(888)	(287)	(368)	(1,620)	(918)	(1,418)	
Total	10,062	18,008	26,899	45,885	100,531	119,062	
Less:							
(i) Net finance costs	11,829	11,464	14,019	36,747	30,671	29,125	
(ii) Non-operating expenses	14	351	3	463	1,355	2,324	
(iii) Exceptional items	473	835	3,080	1,348	7,180	172,708	
(Loss) / profit before tax	(2,254)	5,358	9,797	7,327	61,325	(85,095)	
3. Segment Assets *							
a) Mobile Services	1,341,521	1,332,272	1,561,468	1,341,521	1,561,468	1,541,193	
b) Airtel Business	95,927	85,985	232,605	95,927	232,605	233,317	
c) Homes Services	46,914	45,442	266,953	46,914	266,953	296,014	
Total segment assets	1,484,362	1,463,699	2,061,026	1,484,362	2,061,026	2,070,524	
d) Unallocated / Inter-segment eliminations	515,009	536,790	64,366	515,009	64,366	(158,033)	
Total assets	1,999,371	2,000,489	2,125,392	1,999,371	2,125,392	1,912,491	
4. Segment Liabilities *							
a) Mobile Services	335,268	354,309	764,705	335,268	764,705	736,333	
b) Airtel Business	34,899	31,377	156,978	34,899	156,978	151,419	
c) Homes Services	19,495	17,112	204,928	19,495	204,928	231,935	
Total segment liabilities	389,662	402,798	1,126,611	389,662	1,126,611	1,119,687	
d) Unallocated / Inter-segment eliminations	593,080	581,835	(155,592)	593,080	(155,592)	(219,269)	
Total liabilities	982,742	984,633	971,019	982,742	971,019	900,418	

<sup>\*</sup> Effective April 1, 2017, individual segments exclude inter-segment balances and allocated borrowings. This has no impact on total assets and liabilities.

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## Notes to the Audited Standalone Financial Results

- The said financial results for the quarter and nine months ended December 31, 2017 have been reviewed by the Audit and Risk Management Committee and approved by the Board of Directors in their respective meetings held on January 18, 2018.
- The above financial results are extracted from the Audited Interim Condensed Standalone Financial Statements of the Company, which are prepared in accordance with Indian Accounting Standards ('Ind AS') as prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder.
- 3. During the quarter ended December 31, 2017, the Company has filed an application under section 230 to section 232 of the Companies Act, 2013 before the Delhi and Mumbai bench of the National Company Law Tribunal for the merger of the consumer mobile business of Tata Teleservices Limited and Tata Teleservices Maharashtra Limited with the Company. The said transaction is subject to requisite regulatory approvals.
- 4. During the quarter ended December 31, 2017, the Company has entered into an agreement to sell 15% equity stake in Bharti Telemedia Limited, a subsidiary of the Company. The said transaction is subject to requisite regulatory approvals and other closing conditions.
- 5. During the quarter ended December 31, 2017, the Board of Directors approved a scheme of arrangement under section 230 to section 232 of the Companies Act, 2013, for the transfer of the optical fiber cable business to the Telesonic Networks Limited, a wholly owned subsidiary of the Company. The said transaction is subject to requisite regulatory approvals.
- 6. Exceptional items during the quarter ended December 31, 2017 represent charge of Rs. 473 Mn towards operating costs on network re-farming and up-gradation program. Tax includes impact of Rs. (164) Mn pertaining to above exceptional item and Rs. (1,610) Mn pertaining to re-assessment of tax provisions for previous periods.
- 7. The Board of Directors at its meeting held on January 18, 2018, has declared interim dividend for the financial year 2017-18 of Rs. 2.84/- per equity share (face value: Rs. 5/- each).
- 8. On January 8, 2013, the Department of Telecommunications ('DoT') issued a demand on the Company for Rs. 51,353 Mn towards levy of one time spectrum charge. Based on a petition filed by the Company, the Hon'ble High Court of Bombay, through its order dated January 28, 2013, has directed DoT to respond and not to take any coercive action until the next date of hearing. The Company, based on independent legal opinions, till date has not given any effect to the above demand.
- Previous period figures have been re-grouped / re-stated basis the Ind AS 101, 'First-time Adoption of Indian Accounting Standards' exemptions as considered in the Ind AS financial statements for the year ended March 31, 2017, wherever required.

For Bharti Airtel Limited

Gopal Vittal

Managing Director and CEO (India & South Asia)

DIN: 02291778

New Delhi January 18, 2018

## Notes:

a) 'Bharti Airtel' or 'Company' stands for Bharti Airtel Limited b) For more details on the financial results, please visit our website 'www.airtel.in'

