<u>Airtel digital TV offer on Outright Sale, Hire Purchase and Rental</u> Model



Outright Sale

- a) SD CPE Outright sale price Rs. 3000/+ VAT
- b) HD CPE Outright sale price Rs. 4000/- + VAT
- c) DVR CPE Outright sale price Rs. 7300/- + VAT

Terms and Conditions of Outright sale Offer:

The above offer is available only at select Airtel Digital TV authorized retailers. For any further details, visit our website or/and visit our office at 1st Floor ,B Wing, Plot No 16,Udyog Vihar , Phase 4 , Gurgaon, Haryana Pin-122015.

As per Company (Bharti Telemedia Limited) policy, 181 days limited warranty for covered faults will be provided on Set-Top-Box (STB), from the date of installation, at our authorized service centers.

View Card remains the sole property of Company (Bharti Telemedia Limited).

Any request for transfer / re-location will done by Company on chargeable basis as per Company policy. All other charges are as per Company policy.

Hire-Purchase

SD CPE - Initial Payment – Rs. 1500/-, EMI – Rs. 263/- per month for 06 months HD CPE- Initial payment – Rs. 2000/-, EMI – Rs. 350/- per month for 06 months DVR CPE - Initial Payment – Rs. 3650/-, EMI – Rs. 639/- per month for 06 months

Terms & Conditions of Hire-Purchase Offer:

The above offer is available only at select Airtel Digital TV authorized retailers. For any further details, visit our website or/and visit our office at 1st Floor ,B Wing, Plot No 16,Udyog Vihar , Phase 4 , Gurgaon, Haryana Pin-122015.

Company will provide services during hire-purchase period on CPE as per Company policy at authorized service centers.

Under this scheme, Airtel Digital TV CPE & required accessories will be made available by authorized retailer to any customer with said EMI for 06 months subject to other conditions and payment of Initial Payment and first installment in advance.

This scheme is available after due verification of the customer and at the discretion of retailer and/or Company and decision of Company will be final.

This scheme will be given only if customer subscribes Airtel digital TV services for minimum period of one year.

View card remains the property of Company.

No transfer and / or shifting allowed without prior permission of Airtel digital TV during hire-purchase period.

In case the customer wants to return the CPE availed under Hire-purchase before the completion of the payback period, refund shall be made by deducting 10% of the paid amount towards depreciation on 6 monthly cycle subject to return of CPE.

Refund applicable will be as below

	SD CPE		HD CPE		HD DVR CPE	
	Amount Paid	Refund Applicable	Amount Paid	Refund Applicable	Amount Paid	Refund Applicable
EMI	263		350		639	
Tenure	6		6		6	
Month 1	263		350		639	
Month 2	525		700		1,278	
Month 3	788	2,059	1,050	2,745	1,916	5,010
Month 4	1,050	2,295	1,400	3,060	2,555	5,585
Month 5	1,313	2,531	1,750	3,375	3,194	6,159
Month 6	1,575	2,768	2,100	3,690	3,833	6,734

Any transfer / re-location done by company will be on chargeable basis as per company policy. The repair/replacement of defective CPE during the payment period in the above plan will be offered without any charge to the customer

All other charges are as per company policy.

Conditions Apply.

Rental offer

- a) SD CPE Advance Rental for 12 months = (12* 250) = Rs. 3000 Monthly Rental-Rs. 250
- b) HD CPE Advance Rental for 12 months = (12*333)= Rs. 4000 Monthly Rental=Rs. 333/-
- c) DVR CPE - Advance Rental for 12 months = (12* 608) = Rs. 7300. Monthly Rental Rs. 608/-

Terms & Conditions of Rental offer:

The above offer is available only at select Airtel digital TV authorized retailers. For any further details, visit our website or/and visit our office at 1st Floor ,B Wing, Plot No 16,Udyog Vihar , Phase 4 , Gurgaon, Haryana Pin-122015.

Company will provide services during Rental scheme period on Set-top-box as per Company policy at authorized service centers.

Under this offer, Airtel Digital TV STB & required accessories will be made available by Company through

its Retailer to any customer subject to payment of said advance rentals for 12 months.

This Offer is available after due verification of the customer and at the discretion of Retailer/Company & decision of Company will be final.

The scheme will be given only if customer subscribes digital TV services for minimum period of one year.

View card remains the property of Company.

No transfer and / or shifting allowed without prior permission of Airtel Digital TV during rental scheme period.

Any transfer / re-location done by company will be on chargeable basis as per company policy.

Refund applicable will be as below

	СРЕ СРЕ	HD CPE	HD DVR CPE
Price on rental model	3,000	4,000	7,300
	F	efund Applicabl	le
Month 1			
Month 2			
Month 3	2,700	3,600	6,570
Month 4	2,475	3,300	6,023
Month 5	2,250	3,000	5,475
Month 6	2,025	2,700	4,928
Month 7	1,800	2,400	4,380
Month 8	1,575	2,100	3,833
Month 9	1,350	1,800	3,285
Month 10	1,125	1,500	2,738
Month 11	900	1,200	2,190
Month 12	675	900	1,643

The repair/replacement of defective STB during the payment period in the above plan will be offered without any charge to the customer

All other charges	are as per	company	policy.
Conditions apply.			

Standard Tariff Package for Supply and Installation of Customer Premises Equipment for DTH service (TRAI – 27.05.13)

OPTION - I

	Of HON -1	1
Sl.	Particulars	Tariff
1	Rent per month per Customer Premises	Rs. 71.75 (exclusive
	Equipment for the first three years	of taxes)
2.	After three years from the date of	No rent. The
	installation	Customer Premises
		Equipment shall
		become the property
		of the subscriber
		except smart
		card/viewing card
3.	Security Deposit (Refundable)	Rs. 500/-
4.	Deduction from Refundable Security	Nil
	Deposit	
5.	Installation Charges	Nil
6.	Activation charges	Nil
7.	Smart Card/Viewing Card Charges	Nil
8.	Repair and Maintenance Charges for three	Nil
	years from the date of installation	

Note :-

- 1. After the expiry of three years from the date of installation of Customer Premises Equipment, the entire security deposit shall be refunded to the ordinary subscriber without any deductions.
- 2. The full security deposit without any deduction shall be refunded to the subscriber, if he returns the Customer Premises Equipment, at any point of time, within a period of three years, provided that the Customer Premises Equipment has not been tampered with.
- 3. There shall be no installation charges or re-installation charges except in case of shifting of connection.

OPTION - II

Sl.	Particulars	Tariff
1	Rent per month per Customer Premises Equipment for the first three years	Rs. 65.50 (exclusive of taxes)
2.	After three years from the date of installation	No rent. The Customer Premises Equipment shall become the property of the subscriber except smart card/viewing card
3.	Security Deposit (Refundable)	Rs. 1000/-
4.	Deduction from Refundable Security Deposit	Nil
5.	Installation Charges	Nil
6.	Activation charges	Nil
7.	Smart Card/Viewing Card Charges	Nil
8.	Repair and Maintenance Charges for three years from the date of installation	Nil

Note :-

- 1. After the expiry of three years from the date of installation of Customer Premises Equipment, the entire security deposit shall be refunded to the ordinary subscriber without any deductions.
- 2. The full security deposit without any deduction shall be refunded to the subscriber if he returns the Customer Premises Equipment, at any point of time, within a period of three years, provided that the Customer Premises Equipment has not been tampered with.
- 3. There shall be no installation charges or re-installation charges except in case of shifting of connection.

OPTION - III

Sl.	Particulars	Tariff
1	Rent per month per Customer Premises Equipment for the first three years	Rs. 60.66 (exclusive of taxes)
2.	After three years from the date of installation	No rent. The Customer Premises Equipment shall become the property of the subscriber except smart card/viewing card
3.	Security Deposit (Adjustable)	Rs. 500/-
4.	Amount of Security Deposit refunded on return of the Customer Premises Equipment	As per attached Table-A
5.	Installation Charges	Nil
6.	Activation charges	Nil
7.	Smart Card/Viewing Card Charges	Nil
8.	Repair and Maintenance Charges for three years from the date of installation	Nil

Note: -

- 1. If the ordinary subscriber returns the Customer Premises Equipment, any time before the completion of three years from the date of installation of Customer Premises Equipment, the Security Deposit shall be refunded as per the amount specified in the Table-A, provided that the Customer Premises Equipment is not tampered with.
- 2. In case of disconnection of direct to home service before the last day of the month, balance security deposit shown as refundable at the end of that month, in Table-A shall be refunded on return of Customer Premises Equipment.
- 3. There shall be no installation charges or re-installation charges except in case of shifting of connection.

Table-A (OPTION-III)

Figure in Rs.

,	1	Figure in Rs.
Year	End of Month	Security deposit refundable
	First	488.92
	Second	477.70
	Third	466.33
	Fourth	454.83
	Fifth	443.18
First	Sixth	431.39
year	Seventh	419.45
	Eighth	407.36
	Ninth	395.12
	Tenth	382.73
	Eleventh	370.18
	Twelfth	357.47
	Thirteenth	344.61
	Fourteenth	331.58
	Fifteenth	318.40
	Sixteenth	305.04
	Seventeenth	291.52
Second	Eighteenth	277.83
year	Nineteenth	263.98
	Twentieth	249.94
	Twenty first	235.73
	Twenty second	221.35
	Twenty third	206.78
	Twenty fourth	192.03
	Twenty fifth	177.10
	Twenty sixth	161.98
	Twenty seventh	146.67
	Twenty eighth	131.18
	Twenty ninth	115.48
Third	Thirtieth	99.59
year	Thirty first	83.51
	Thirty second	67.22
	Thirty third	50.72
	Thirty fourth	34.03
	Thirty fifth	17.12
	Thirty sixth	0.00

OPTION - IV

Sl.	Particulars	Tariff
1	Rent per month per Customer Premises Equipment for the first three years	Rs. 43.33 (exclusive of taxes)
2.	After three years from the date of installation	No rent. The Customer Premises Equipment shall become the property of the subscriber except smart card/viewing card
3.	Security Deposit (Adjustable)	Rs. 1000/-
4.	Amount of Security Deposit refunded on return of the Customer Premises Equipment	As per attached Table-B
5.	Installation Charges	Nil
6.	Activation charges	Nil
7.	Smart Card/Viewing Card Charges	Nil
8.	Repair and Maintenance Charges for three years from the date of installation	Nil

Note: -

- 1. If the ordinary subscriber returns the Customer Premises Equipment, any time before the completion of three years from the date of installation of Customer Premises Equipment, the Security Deposit shall be refunded as per the amount specified in the Table-B, provided that the Customer Premises Equipment is not tampered with.
- 2. In case of disconnection of direct to home service before the last day of the month, balance security deposit shown as refundable, at the end of that month, in Table-B shall be refunded on return of Customer Premises Equipment.
- 3. There shall be no installation charges or re-installation charges except in case of shifting of connection.

Table-B (OPTION-IV)

Figure in Rs.

		Figure in Rs.
Year	End of Month	Security deposit refundable
	First	977.83
	Second	955.39
	Third	932.67
	Fourth	909.66
	Fifth	886.37
First	Sixth	862.78
year	Seventh	838.90
	Eighth	814.72
	Ninth	790.24
	Tenth	765.45
	Eleventh	740.36
	Twelfth	714.95
	Thirteenth	689.22
	Fourteenth	663.17
	Fifteenth	636.79
	Sixteenth	610.09
	Seventeenth	583.05
Second	Eighteenth	555.67
year	Nineteenth	527.95
	Twentieth	499.88
	Twenty first	471.47
	Twenty second	442.70
	Twenty third	413.56
	Twenty fourth	384.07
	Twenty fifth	354.20
	Twenty sixth	323.97
	Twenty seventh	293.35
	Twenty eighth	262.35
	Twenty ninth	230.97
Third	Thirtieth	199.19
year	Thirty first	167.01
	Thirty second	134.43
	Thirty third	101.45
	Thirty fourth	68.05
	Thirty fifth	34.24
	Thirty sixth	0.00

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Company will provide services during Rental scheme period on Set-top-box as per Company policy at authorized service centers.

This Offer is available after due verification of the customer and at the discretion of Retailer/Company & decision of Company will be final.

The scheme will be given only if customer subscribes digital TV services for minimum period of one year.

The scheme is applicable for normal SD (without recording facility) set-top boxes only.

Package rental will be charged over and above the box rentals.

View card remains the property of Company.

No transfer and / or shifting allowed without prior permission of Airtel Digital TV during rental scheme period.

Any transfer / re-location done by company will be on chargeable basis as per company policy.

The repair/replacement of defective STB during the payment period in the above plan will be offered without any charge to the customer

All other charges are as per company policy. Conditions apply.