



**Want to unlock  
unprecedented growth?**

**Introducing  
Airtel Business**



## Airtel: Who We Are



**#2** telecom  
operator  
globally



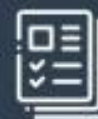
Leading telecom  
operator in  
**Africa**  
(based on subscribers)



Presence in  
**16 countries**



Coverage  
across  
**220 countries**



Full Service  
portfolio  
**B2C & B2B**

**\$14 Billion**  
Revenue  
in FY21

**490 Million+**  
customer  
base

**11 quarters**  
of double  
digit growth

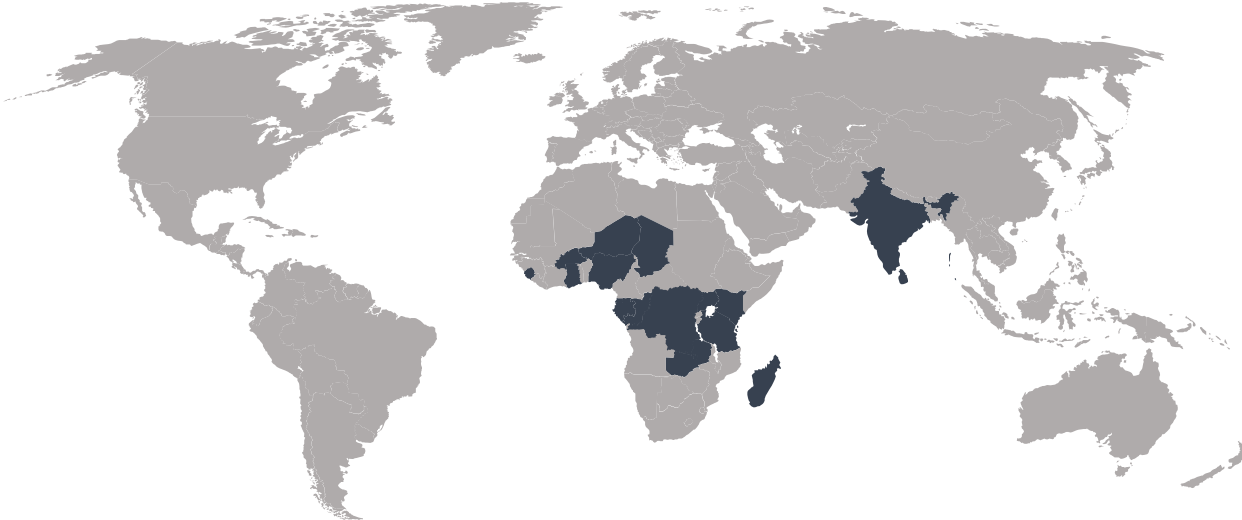
**\$64 Billion+**  
Airtel Money Transaction  
value in Africa

# Global Footprint

**31.4%** Wireless Subscriber Market Share  
Source: TRAI Report

**470+**  
Million People

Subscriber Base Worldwide  
470+ Million subscriber base w/**100 Million+** Internet customers and growing every day



**2.5**  
Billion People

Data & Voice  
**250 Bn** (Voice Minutes Carried),  
**100+** Countries DID and ITFS Services & **700+** Carrier Partnerships

**#1 OPERATOR IN INDIA**

Present in  
**16 Countries**

**7** Cable Landing Stations

**200+** India and Global POPs

Full Service Portfolio  
**B2C & B2B**

**75,000** VSAT Terminals

**50 Country** Global Network Across **5 Continents**



**CUSTOMERS**

**2000+** Enterprise & Govt.

**45%** 1,200+ Global Carrier Partnership

**1Mn+** Small and Medium Enterprises

# Airtel Your Global Connectivity Partner in India and beyond



## Leadership position

- ✓ **Market leader: #1** telecommunications provider in India.
- ✓ **Consistent Investment: Network investment commitment of ₹31,000 Crore** in FY24



## Extensive Reach

- ✓ **Extensive network: 34+ Submarine cables, 7 cable landing stations, 3 paths** on every route.
- ✓ Reach **50+** countries, **5** continents.
- ✓ **11TB capacities** across the world, **managing 34TB+** capacity landing in India



## Strong player in Emerging Markets

- ✓ **Powerful terrestrial connectivity: 400,000+ rkms** in India & **75000+ rkms** in Africa.
- ✓ New investments: **2Africa, Equiano, SMW6 & SJC2**



## Unique route solutions

- ✓ **Red Sea** bypass solutions
- ✓ **Southeast China** bypass solutions
- ✓ Diverse DIA – Diversity in last mile
- ✓ Low latency national network with OPGW

# What Airtel offers?



## IPLC



65 Global POPs, **4,00,000+** Global route kms



India to Singapore owned connectivity on **i2i, SMW4, BBG, AAE1**



Variety of interfaces: **10GE, 100GE and OTU2/4**



**Transmission PoPs** at Singapore, Hong Kong, LA, NY



SLA-backed uptime of **99.9%**



Intra-Asia & Trans pacific connectivity using **SJC, ASE, SJC2, AAG, FASTER, NCP, Jupiter & UNITY** cables



**1200+** Global carrier partnerships



AAG cable covering **SE Asia & US west coast** avoiding seismic zone of Japan



### WEST AFRICA TO EUROPE

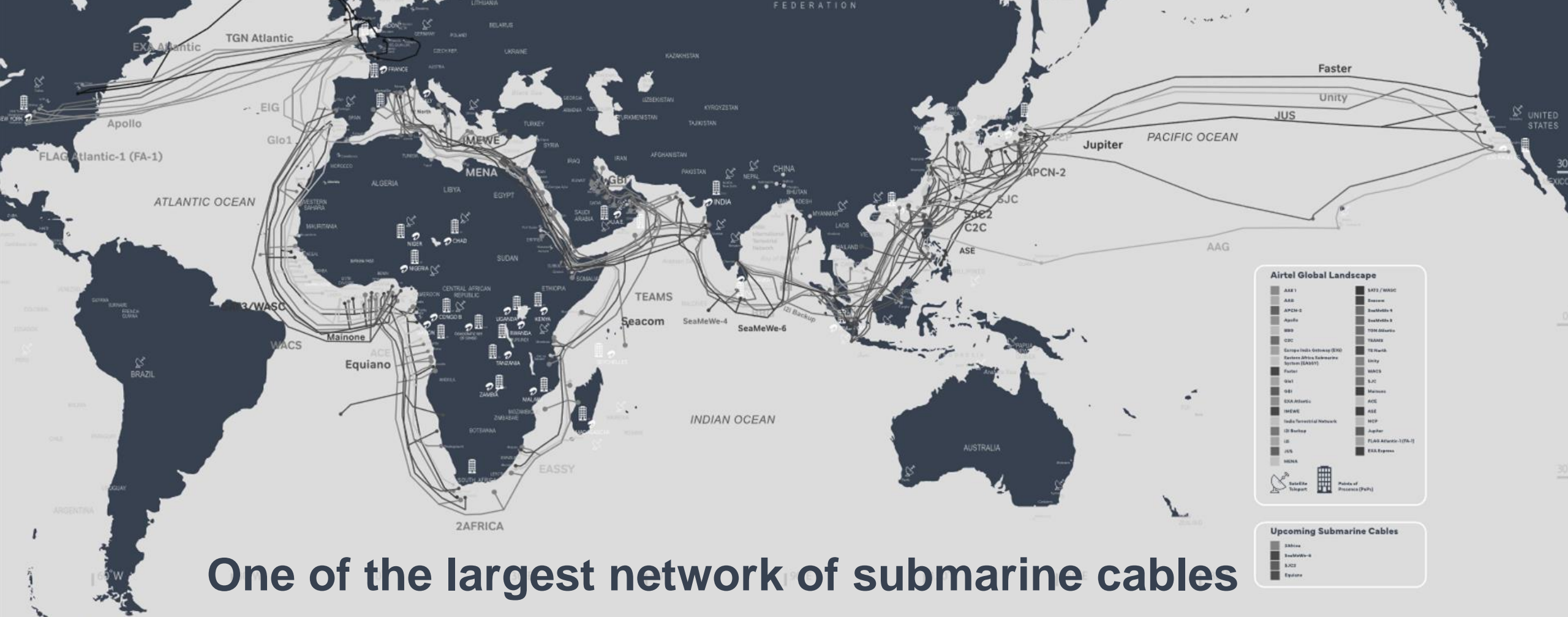
Connectivity through WACS, SAT3, Main One & GLO1 cables



### EAST AFRICA TO LONDON & INDIA

Connectivity through submarine cables  
EASSY/EIG, TEAMS/SMW4/IMEWE & SEACOM





# One of the largest network of submarine cables



**4,00,000+** Route KMS Across  
50 Countries & 5 Continents



**65+** Global PoPs



**16** Countries Presence



**34+** Satellites



**12** Large &  
**120+** edge data centers in India



## IPLC – Cables and Routes

Multiple of **10G** and **100G** Bandwidth Available

	Cables	Routes	From	To
India - Europe	IMEWE	Mum - MRS2	Mumbai	Marseilles
	IMEWE	Mum - Any POP	Mumbai	Catania
	EIG	Mum - MRS2	Mumbai	Marseilles
	EIG	Mum - London	Mumbai	London
India - Singapore	smw4	Chn - SG3	Chennai	Tuas
	BBG_TM	Mum Pop - SG3	Mumbai	Singapore
	BBG_CT	Mum Pop - SG3	Mumbai	Singapore
	I2I_FP#4	Chn - SG3	Chennai	Tuas
Intra Asia	AAG	SG3-Mega I	Changi	SLT
	AAG	Mega I - Guam CLS	TAN	SLT
	AAE-1_TE	SG3 - Telecom House HK	Singapore	Telkom house
	SJC	Mega I - Chikura CLS	HKG	Chikura
	SJC	SG3 - Mega I	Tuas	Mega-I
	SJC	SG3 - Chikura CLS	Singapore	Chikura

	Cables	Routes	From	To
Middle East	EIG	Mum - Fujairah CLS	Mumbai	Fujarah
	EIG	Mum - Barka CLS	Mumbai	Oman
	TEN	Abu Talat CLS - MRS1	Abu Talat	Marseilles
	MENA	MC1 - Mazara CLS	seeb	Mazara
	MENA	MC1 - Abu Talat CLS	seeb	Abu Talat
	AAE-1	DDC - MRS2	Djibouti	Marseilles
Trans - Pacific	AAG	SG3 - LA1	Changi	SLO
	AAG	Mega I - LA1	SLT	SLO
	AAG	Kewala CLS - LA1	Kewala	SLO
	AAG	Guam CLS - LA1	TAN	SLO
	Unity	Chikura CLS - LA1	Chikura	LA
	Faster	Chikura CLS - LA1	Chikura	LA
Africa	Equiano	South Africa - Portugal	CT2, Cape Town	LS1, Lisbon
	Equiano	South Africa - Nigeria	CT2, Cape Town	OADC Lagos
	Equiano	Portugal - Nigeria	LS1, Lisbon	OADC Lagos



## Dedicated Internet Access (DIA)



Partnership with **77+** countries for Global Dedicated internet access (DIA)



Flexible billing options with **fixed and 95 percentile billing** to meet your specific needs



Faster data transfer with Superior ASN ranking (Airtel ASN: **23** vs. TCL ASN: **36**)



Minimum of **3 diverse submarine cables** on the international backhaul for enhanced redundancy and reliability



**10TB+** of diversified submarine and terrestrial IP backbone worldwide



Supporting a wide range of **port speeds (1G/10G/100G)**



Future-proof network with **IPv4 & IPv6 compatibility**



**Managed DIA available in India** with DDoS capability



# What Airtel offers?



## Colocation



**Largest data center** provider in India



**36000+** racks, **150+ MW** of power



**12 Large** and **120+** edge data centers in India



**80% green design** and operations



**1 Mn Sq. ft.** of white space



**Zero carbon footprint** by 2030

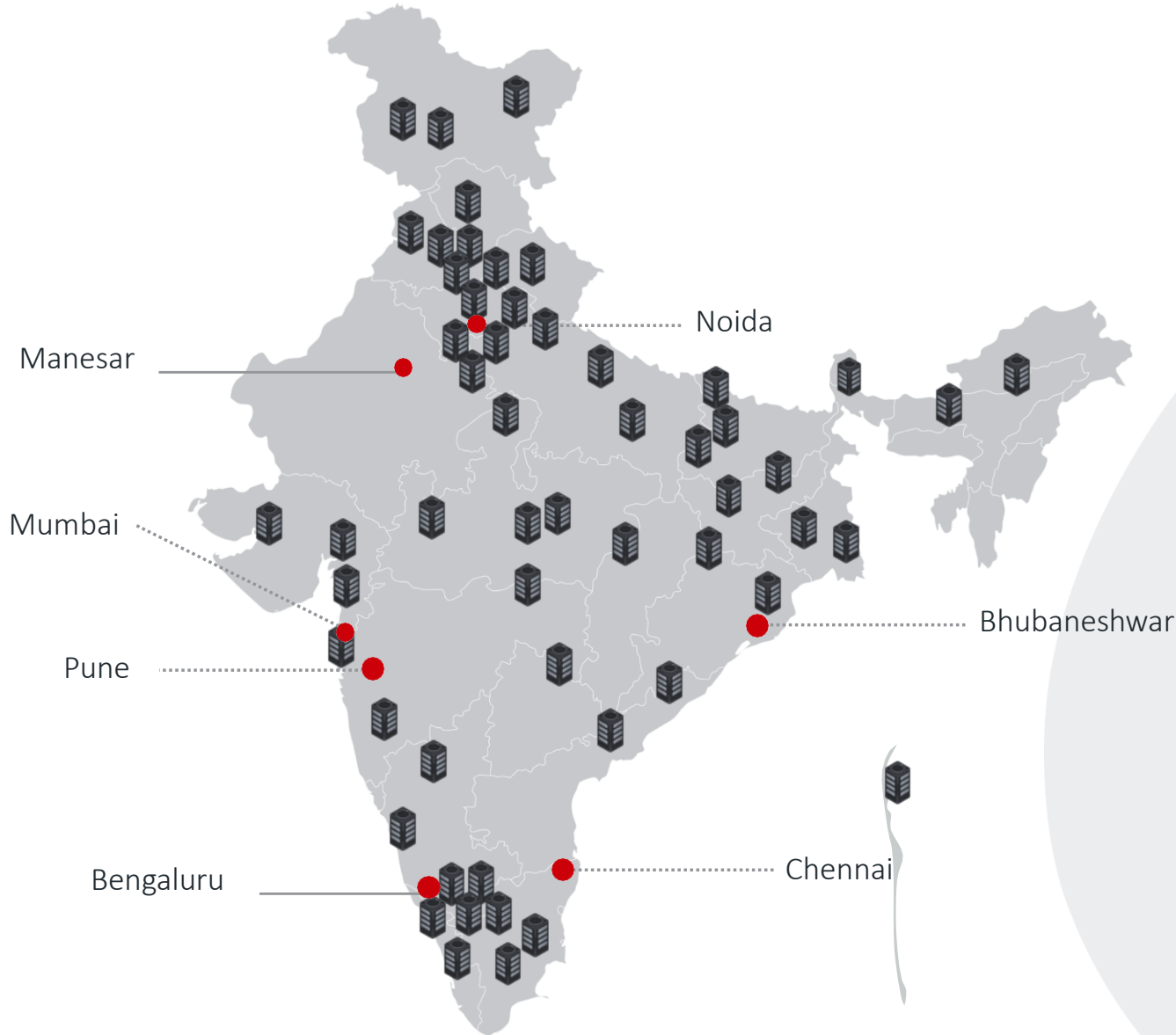


**6 New Hyperscale** Data centers upcoming in key metro cities by **2027**



Increasing capacity by 2X to over 400 MW

# India's largest network of **Core & Edge DCs**



**12**  
Large DCs



**120+**  
Edge DCs



**36,000+**  
Racks



**150+**  
MW Power



**Thank you**

