



Scale Your Enterprise on a Foundation Built For Success

One Partner.
Full Stack Infrastructure.

Connecting Global Enterprises & GCCs across India & Africa

50+

Countries
Global Network

500+

Large Global
Enterprise Customers

1 Mn+

Small & Medium
Enterprise Customers



The Opportunity is real and Growing Fast.

India is the undisputed **GCC** capital of the world, and the window to build competitive advantage is now.

1,760+

GCCs Operating in India Today

Employing over 2 million professionals across Bengaluru, Mumbai, Delhi, Chennai and rapidly expanding into Tier-2 cities.

\$108B

Projected GCC Revenue by 2030

Up from \$64.6B in 2024 - a 67% growth trajectory driven by AI adoption, digital transformation and R&D expansion.

55%

Enterprise Tech Products Built in India

GCCs are no longer back offices. Over half of enterprise technology products are now engineered inside Indian GCCs.

90%+

GCCs Are Multi-Functional Centers

Technology, operations, product engineering, AI/ML, and R&D all operate under one roof, demanding enterprise-grade infrastructure.

Africa: The Next High-Growth Frontier

\$180B

Africa's Digital Economy is Accelerating

A young digital workforce and expanding technology ecosystem are the next frontier for shared GCC services

200+

Data Centers Across Africa

Rapid investments in hyperscale facilities, public cloud and edge infrastructure are enabling secure and high-performance workloads

Sources

- <https://innov.com/centers-of-excellence/5-shifts-defining-indias-global-capability-centers-gccs-story-in-2025-blog/>
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Built for Global Enterprises Scaling Into Emerging Markets

We serve multinationals globally, establishing or scaling operations across India and Africa.

Airtel Business partners with 500+ large global enterprise customers across various industries. From first-site infrastructure to multi-country expansion, we deliver the complete foundation your GCC needs to perform at HQ-grade levels.



Multinationals Establishing GCCs in India & Africa

Requiring high performance, low-latency connectivity between HQ and innovation centers from first deployment to full scale.



Mission-Critical Operations Demanding 99.99% Uptime

Trading floors, manufacturing lines and 24/7 support centers, where one hour of downtime equals lost revenue.



AI-Native Innovation Hubs Evolving Beyond Back Offices

Demanding infrastructure for cloud workloads, machine learning pipelines, real-time analytics, and global R&D collaboration.



Multi-Jurisdictional Compliance Requirements

Navigating data sovereignty, GDPR, and local regulations across India and Africa with audit-ready documentation built in.



MNCs Scaling 500 to 5,000+ Employees

Infrastructure that scales elastically, without forklift upgrades, service disruptions, or re-architecture.



Enterprises Requiring Single-Partner Accountability

One partner covering connectivity, data centers, cloud, cybersecurity, and voice, eliminating multi-vendor chaos.



How Airtel Solves Your Biggest Infrastructure Challenges

Every challenge your enterprise faces, Airtel has a solution tailored for your needs

#	The Challenge	Airtel Solution
1	Downtime = Revenue Loss One cable cut impacted by geo-political tensions can take an entire hub offline.	HQ-to-India connectivity with multiple subsea paths actively avoiding Red Sea & South China Sea chokepoints.
2	Frequent Network Outages & Low Resiliency Congested paths and single-route architectures expose GCCs to catastrophic, unplanned downtime.	DC-DC flapless, low-latency network with dedicated network corridors. Diverse fiber routes over OPGW + underground backbone for high availability.
3	Slower Rollouts & Scalability Gaps Infrastructure can't keep pace with GCC network rollout & headcount growth	Proactive, predictable network rollout aligned to your GCC expansion roadmap. Our network grows with you.
4	Workforce Collaboration Gaps Distributed teams across the globe need high-performance collaboration tools.	Workforce connectivity & productivity suite Operator Connect via Microsoft Teams, SIP Trunks, Airtel IQ Business Connect - one platform to manage, scale, and track all workforce communication.
5	Security & Compliance Nightmares Adhering to RBI, GDPR, DPDPA, and ISO standards across multiple geographies is immensely complex.	24x7 Managed Security (SOC, DDoS, Zero Trust, NIPS) with compliance-ready by design. ISO 27001 and SOC 2 certified. CERT-In empaneled. GDPR and HIPAA aligned controls with audit-ready documentation.



From Foundation to Scale: Full Stack Enterprise Solutions

Every layer of your enterprise infrastructure,
from first byte to last mile.



Layer 4



Scale & Grow Operations - Communication Suite

- Global Voice & Messaging
- Numbering Solutions

Layer 3



Protect Systems - Cybersecurity & Compliance

- SOC & DDOS
- Network & AI Security
- Incident Response

Layer 2



Collaboration & Productivity- Workforce Connectivity

- MS Teams
- Webex
- SIP Trunk

Layer 1



Set Up Foundation & Infrastructure- Connectivity & Data Centers

- IPLC, DIA & NLD
- Colocation & Interconnects
- Multi-Cloud Connectivity

15+

Large Data Centers (India) -
AI-Ready & Green

19Bn+

Security Events Processed
daily by our SOC

75+

Global PoPs

160+

Edge Data Centers (India + Africa) -
AI-Ready & Green

34+

Subsea Cables

440K+

Rkm of Subsea
Fiber

Delivering Outcomes at Scale

Real deployments. Real results.

Enterprises that partnered with Airtel for their India and Africa expansion.



AI & Technology

Premier American AI SaaS Platform
Scales India Infrastructure

Challenge: High costs, limited control using rented VMs; scalability for AI workloads; trust in DC standards

Solution: Dedicated Colocation + Secure Internet Bundle (Firewall + NIPS)

Impact: 30% increase in app performance; 100% compliance (RBI, GDPR); network-embedded threat defense

30% App Performance Growth



Global Multinational

Renowned US Global Enterprise
Achieves Fast India Entry

Challenge: Aggressive go-live deadlines; fragmented infrastructure needs; integrated security required for launch

Solution: Turn-key execution with DIA + Managed NIPS security as single-partner consolidated solution

Impact: 99.99% always-on operations; met all non-negotiable project deadlines

99.99% Always-On Operations

Ready to Build and Scale with Airtel?

Schedule a complimentary infrastructure consultation. We'll audit your current setup, identify resilience gaps, and design an architecture built for your scale, no obligation, just clarity.





Talk to our Experts



Visit [airtel.in/b2b/Global Enterprises](https://airtel.in/b2b/Global%20Enterprises) or call us at 1800 103 8325 or drop us an email at enterprise@in.airtel.com

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