Bharti Airtel Limited

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Statement of Audited Consolidated Ind AS Financial Results for the quarter and year ended March 31, 2017

(Rs. Million; except per share data) Quarter ended Year ended March 31, December 31, March 31, March 31, March 31, 2017 2016 2016 2017 2016 Particulars Audited Audited Audited Audited Audited Income Revenue from operations 219,346 233,357 249,596 954,683 965,321 Other income 1,206 955,889 219,806 249,831 233,639 966,192 Expenses Network operating expenses 51,628 52,635 50,918 201,567 209,154 Access charges 22,761 24,386 26,948 102,786 109,423 License fee / spectrum charges (revenue share) 20.850 22,268 25,049 92,760 94,928 Employee benefits 10,532 12,404 43,032 49,108 10,498 16,934 Sales and marketing expenses 16,550 20,477 71,400 82,410 Other expenses 82,253 **601,385** 18,075 22,171 22.678 88.043 148,542 158,474 625,479 140,746 Profit from operating activities before depreciation, amortisation and exceptional items 91,357 79.060 85.097 354.504 340.713 (2,508) (2,915) (10,449) 197,730 Share of results of joint ventures and associates (10,666)(2,696)Depreciation and amortisation 49.418 48 350 48.163 174.498 22,717 85,461 Finance costs 33,061 27,517 95,466 Finance income (3,555)(13,705)(10,507)(18,492)(16,326) Non-operating expense / (income), (net) (509) **20,596** 1,319 88,930 1,024 Profit before exceptional items and tax 12,514 29,078 Exceptional items (note 7) 6,055 **6,459** 2,040 18,556 2,999 **26,079** 11,697 77,233 128,463 Profit before tax Tax expense (note 7) Current tax 9,973 (8,964)6,541 21,240 44,690 10,717 **4,706** 5,300 **6,715** Deferred tax 14,843 68,930 15,290 Profit for the period / year 42,414 Other comprehensive income Items to be reclassified subsequently to profit or loss: Net (losses) / gains due to foreign currency translation differences (1,051)(4.920) (3,201)5.121 (41.423)Net gains / (losses) on net investments hedge (10,330)2,102 (2,230)(7,108) 434 Net gains on cash flow hedge 27 17 605 (735)857 (724) Net gains / (losses) on fair value through OCI investments 107 8 Income tax (charge) / credit (3) 230 (46)(16)503 Items not to be reclassified to profit or loss: Re-measurement (losses) / gains on defined benefit plans Share of joint ventures and associates 82 (73)(129)(9)(20) (9) (4 Income tax (charge) / credit 25 (2)20 (6)Other comprehensive gain / (loss) for the period / year 1.159 2.121 (50,867)(12,348)(1,919)Total comprehensive gain / (loss) for the period / year 5,865 4,796 17,411 (8,453) 56,582 Profit for the period / year attributable to : Owners of the Parent 3,734 5.037 13,195 37,998 60,767 Non-controlling interests (note 7) 1,678 8,163 2.095 4,416 Other comprehensive gain / (loss) for the period / year attributable to: (1,762)Owners of the Parent 363 2,138 (48,654) (11,977) Non-controlling interests 796 (157) (371)(17) (2,213)

4,097

1,768

19,987

654,576

0.93

0.93

3,275

1,521

19,987

611,444

1.26

1.26

15,333

2,078

19,987

647,706

3.30

3.30

Total comprehensive gain / (loss) for the period / year attributable to :

Owners of the Parent

Diluted

Non-controlling interests

Paid-up equity share capital (Face value Rs. 5/- each)

Earnings per share (Face value Rs. 5/- each)



(10,656)

2,203

19,987

654,576

9.51

48,790

7,792

19,987

647,706

15.21

15.20

| | | | | | (Rs. Million) |
|---|----------------|----------------------|----------------|----------------|-------------------|
| | Quarter ended | | | Year en | |
| | March 31, 2017 | December 31, 2016 | March 31, 2016 | March 31, 2017 | March 31, 2016 |
| Particulars | Audited | Audited | Audited | Audited | Audited |
| 1. Segment Revenue | | | | | |
| Mobile Services India | 129,719 | 138,129 | 146,466 | 565,511 | 560,638 |
| Mobile Services Africa | 50,476 | 53,551 | 64,511 | 219,568 | 251,333 |
| Mobile Services South Asia | 977 | 2,454 | 4,388 | 11,743 | 16,454 |
| Airtel Business | 25,769 | 27,050 | 23,666 | 109,429 | 96,993 |
| Tower Infrastructure Services | 16,017 | 15,284 | 14,148 | 60,829 | 55,588 |
| Homes Services | 6,785 | 7,026 | 6,586 | 27,518 | 25,066 |
| Digital TV Services | 8,657 | 8,735 | 7,840 | 34,306 | 29,178 |
| Others | 937 | 967 | 906 | 3,736 | 3,446 |
| Unallocated | | | | 1 | |
| Total | 239,337 | 253,196 | 268,511 | 1,032,640 | 1,038,696 |
| Less: Inter-segment revenue * | 19,991 | 19,839 | 18,915 | 77,957 | 73,375 |
| Net sales / income from operations | 219,346 | 233,357 | 249,596 | 954,683 | 965,321 |
| 2. Segment Results ** | 2.070.10 | 200,007 | 240,000 | 354,005 | 300,321 |
| Profit before net finance costs, non-operating (income) / expense - (net) | | | | | |
| exceptional items and tax | | | | | |
| | | | | | |
| Mobile Services India | 14,394 | 23,026 | 32,667 | 105,494 | 128,324 |
| Mobile Services Africa | 3,930 | 3,181 | 985 | 10,189 | 4,909 |
| Mobile Services South Asia | (889) | (920) | (1,085) | (4,660) | (6,394) |
| Airtel Business | 6,544 | 5,384 | 5,105 | 22,737 | 18,853 |
| Tower Infrastructure Services | 8,192 | 7,339 | 6,841 | 29,195 | 25,506 |
| Homes Services | 1,676 | 1,944 | 1,532 | 6,868 | 5,682 |
| Digital TV Services | 975 | 684 | 720 | 3,577 | 1,843 |
| Others | (1,500) | (462) | (264) | (2,496) | (560) |
| Unallocated | (492) | (379) | (450) | (1,418) | (1,544) |
| Total | 32,830 | 39,797 | 46,051 | 169,486 | 176,619 |
| Less: | | | | | |
| (i) Inter-segment eliminations * | 680 | 354 | (58) | 2,263 | (262) |
| (ii) Net finance costs | 19,162 | 19,356 | 17,010 | 76,974 | 69,135 |
| (iii) Non-operating (income) / expense (net) | 474 | (509) | 21 | 1,319 | 1,024 |
| (iv) Exceptional items | 6,055 | 2,040 | 2,999 | 11,697 | (21,741) |
| Profit before tax | 6,459 | 18,556 | 26,079 | 77,233 | 128,463 |
| 3. Segment Assets | | | | | |
| Mobile Services India | 1,642,949 | 1,698,228 | 1,489,054 | 1,642,949 | 1,489,054 |
| Mobile Services Africa | 556,281 | 590,537 | 710,446 | 556,281 | 710,446 |
| Mobile Services South Asia | 29,048 | 30,004 | 47,038 | 29,048 | 47,038 |
| Airtel Business | 331,833 | 289,416 | 229,437 | 331,833 | 229,437 |
| Tower Infrastructure Services | 210,023 | 203,947 | 209,382 | 210,023 | 209,382 |
| Homes Services | 311,890 | 268,361 | 168,010 | 311,890 | 168,010 |
| Digital TV Services | 22,935 | 23,993 | 22,756 | 22,935 | 22,756 |
| Others | 9,327 | 6,041 | 4,948 | 9,327 | 4,948 |
| Unallocated / Inter-segment eliminations | (786,784) | (746,763) | (623,839) | (786,784) | (623,839) |
| Total | 2,327,502 | 2,363,764 | 2,257,232 | 2,327,502 | 2,257,232 |
| 1. Segment Liabilities | | | | | |
| Mobile Services India | 722,363 | 785,909 | 625,412 | 722,363 | 625,412 |
| Mobile Services Africa | 226,314 | 245,714 | 278,878 | 226,314 | 278,878 |
| Mobile Services South Asia | 7,968 | 7,345 | 31,499 | 7,968 | 31,499 |
| Airtel Business | 180,624 | 174,665 | 129,797 | 180,624 | 129,797 |
| Tower Infrastructure Services | 47,535 | 22,041 | 19,806 | 47,535 | 19,806 |
| Homes Services | 246,864 | 205,556 | 110,033 | 246,864 | 110,033 |
| Digital TV Services | 28,341 | 30,308 | 46,958 | 28,341 | 46,958 |
| Olhers | 5,083 | 3,761 | 3,148 | 5,083 | 3,148 |
| Unallocated \$ / Inter-segment eliminations | 119,097 | 200,345 | 289,027 | 119,097 | 289,027 |
| otal | 1,584,189 | 1,675,644 | 1,534,558 | 1,584,189 | 1,534,558 |

^{*} Includes accounting policy alignment

Note: Airtel Payments Bank Limited which was earlier included in Mobile services India segment, has been aggregated with 'Others' segment for all the periods



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^{**} Include share of results of the joint ventures and associates

^{\$} Includes borrowings (including borrowings for Africa operations of Rs. 374,338 Mn, Rs. 387,656 Mn and Rs. 442,204 Mn, for spectrum of Rs. 12,500 Mn, Rs. 62,020 Mn and Rs. 8,907 Mn as of March 31, 2017, December 31, 2016 and March 31, 2016 respectively)

Notes to the Financial Results

- 1. The said financial results for the quarter and year ended March 31, 2017 have been reviewed by the Audit and Risk Management Committee and approved by the Board of Directors in their respective meetings held on May 09, 2017.
- 2. The above financial results are extracted from the audited Ind AS consolidated financial statements of the Group, which are prepared in accordance with Indian Accounting Standards ('Ind AS') as prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder. The said financial results represents results of the Company, its subsidiaries, and it's share in the results of joint ventures and associates.
- 3. The Group has transitioned to Ind AS with effect from April 1, 2016 with transition date being April 1, 2015. The transition is carried out from accounting principles generally accepted in India; being the previous GAAP. Accordingly, basis the accounting policies and Ind-AS 101 exemptions finalised for the first annual Ind AS financial statements of March 31, 2017, the impact of transition has been provided in the opening equity as at April 1, 2015 and figures for the previous quarters / year have been restated. For the reconciliations of net profit and equity for the relevant previous periods refer note 12 of results for the quarter ended June 30, 2016.

Erstwhile in terms of clause 41 of the listing agreement, the Group have been voluntarily reporting its consolidated financial results under IFRS since April 1, 2010 till March 31, 2016. The historical periods have been restated as per Ind AS to make them comparable.

- 4. During the quarter ended March 31, 2017, the Group has entered into a scheme of amalgamation for the merger of Telenor (India) Communication Private Limited with the Company and definitive agreement to acquire 100% equity stake in Tikona Digital Networks. The said transactions are subject to requisite regulatory approvals and other closing conditions.
- 5. During the quarter ended March 31, 2017, the Group has entered into an agreement with Millicom International Cellular to combine the business operations of their telecommunication subsidiaries in Ghana. The transaction is subject to customary approvals and other closing conditions.
- 6. During the quarter ended March 31, 2017, the Group has sold 191 Mn equity shares of Bharti Infratel Limited (BIL), a subsidiary of the Company. The excess of proceeds over the change in non-controlling interests net of associated transaction costs, taxes and levies, amounting to Rs 37,817 Mn has been recognised directly in consolidated statement of changes in equity.
- 7. Exceptional items during the quarter ended March 31, 2017 comprises of (i) charge of Rs. 1,300 Mn towards operating costs on network re-farming and up-gradation program; (ii) charge of Rs. 5,405 Mn due to regulatory levies and litigation related assessment; (iii) net gain of Rs. 650 Mn mainly pertaining to reversal of cost related to restructuring activities; (iv) net tax impact on above and assessment of tax provisions aggregating to Rs. 5,190 Mn and impact of minority interest of Rs. 135 Mn on the above.
- 8. On January 8, 2013, the Department of Telecommunications ('DoT') issued a demand on the Company and one of its subsidiaries for Rs. 52,013 Mn towards levy of one time spectrum charge. Based on a petition filed by the Company, the Hon'ble High Court of Bombay, through its order dated January 28, 2013, has directed DoT to respond and not to take any coercive action until the next date of hearing. The Company, based on independent legal opinions, till date has not given any effect to the above demand.
- 9. Subject to the approval of the shareholders in the ensuing Annual General Meeting of the Company, the Board of Directors ('BoD') has recommended a final dividend of Re. 1,00 per equity share of Rs. 5/- each for the financial year 2016-17.



10. The audited statement of assets and liabilities is as follows:

(Rs. Million)

| | Ass | (Rs. Million |
|---|----------------|-------------------|
| | March 31, 2017 | March 31, 2016 |
| Particulars | Audited | Audited |
| Assets | | |
| Non-current assets | | |
| Property, plant and equipment | 620,088 | 610,50 |
| Capital work-in-progress | 23,942 | 47,30 |
| Goodwill | 338,082 | 428,38 |
| Other intangible assets | 824,181 | 684,03 |
| Intangible assets under development | 84,443 | 9,71 |
| Investment in joint ventures and associates | 82,277 | 60,99 |
| Financial Assets | · I | |
| - Investments | 44,187 | 28,62 |
| - Derivative instruments | 4,732 | 13,99 |
| - Security deposits | 9,630 | 10,44 |
| - Others | 16,653 | 17,50 |
| Deferred tax assets (net) | 26,262 | 46,73 |
| Other non-current assets | 49,875 | 70,44 |
| | 2,124,352 | 2,028,68 |
| Current assets | | |
| Inventories | 488 | 1,69 |
| Financial Assets | | |
| - Investments | 16,923 | 16,15 |
| - Derivative instruments | 2,060 | 4,76 |
| - Trade receivables | 49,838 | 55,03 |
| - Cash and cash equivalents | 12,817 | 37,08 |
| - Bank deposits | 3,360 | 13,90 |
| - Others | 52,105 | 32,51 |
| Current tax assets | 21,454 | 11,57 |
| Other current assets | 44,105 | 48,82 |
| Assets-held-for-sale | :42 | 7,00 |
| | 203,150 | 228,55 |
| Total assets | 2 227 502 | 2 257 22 |
| Total assets | 2,327,502 | 2,257,23 |
| Equity and liabilities | | |
| Equity | | |
| Share capital | 19,987 | 19,98 |
| Other Equity | 654,576 | 647,70 |
| Equity attributable to equity holders of the Parent | 674,563 | 667,69 |
| Non-controlling interests | 68,750 | 54,98 |
| | 743,313 | 722,67 |
| Non-current liabilities | | |
| Financial Liabilities | 1 | |
| - Borrowings | 896,373 | 892,68 |
| - Derivative instruments | 2,726 | 552,55 |
| - Others | 15,681 | 16,08 |
| Deferred revenue | 22,335 | 17,78 |
| Provisions | 7,471 | 7,35 |
| Deferred tax liabilities (net) | 9,429 | 12,51 |
| Other non-current liabilities | 727 | 1,52 |
| Outor Horr darrotte inguitation | 954,742 | 947,95 |
| Current liabilities | 33 1,7 12 | <u>/</u> |
| Financial Liabilities | | |
| - Borrowings | 129,442 | 57,23 |
| - Current maturities of long-term borrowings | 48,466 | 54,60 |
| - Derivative instruments | 2,335 | 1,93 |
| - Trade Payables | 268,537 | 255,80 |
| - Others | 88,808 | 131,18 |
| Deferred revenue | 48,785 | 51,33 |
| Provisions | 2,215 | 2,33 |
| Current tax liabilities (net) | 6,089 | 9,29 |
| Other current liabilities | 34,770 | 21,84 |
| Uther current liabilities Liabilities-held-for-sale | 34,770 | 1,04 |
| LIADIIIICS-IICIU-IUI-SAIC | 629,447 | 586,60 |
| | | |
| otal liabilities | 1,584,189 | 1,534,55 |
| otal equity and liabilities | 2,327,502 | 2,257,23 |



- 11. The financial results for the quarter ended March 31, 2017 and March 31, 2016 are the balancing figures between audited results in respect of the full financial year and the published year to date figures of the third quarter of the respective financial years.
- 12. Previous year's / periods' figures have been re-grouped / re-arranged, wherever required.

or Bharti Airtel Limited

Gopal Vittal

Managing Director and CEO (India & South Asia)

DIN: 02291778

New Delhi May 09, 2017

Notes:

- a) 'Bharti Airtel' or 'Company', stands for Bharti Airtel Limited.
- b) 'Group' or 'Consolidated', stands for Bharti Airtel together with its subsidiaries.
- c) For more details on the financial results, please visit our website 'www.airtel.in'.

